

ememory

**A Leading Logic NVM
Company**

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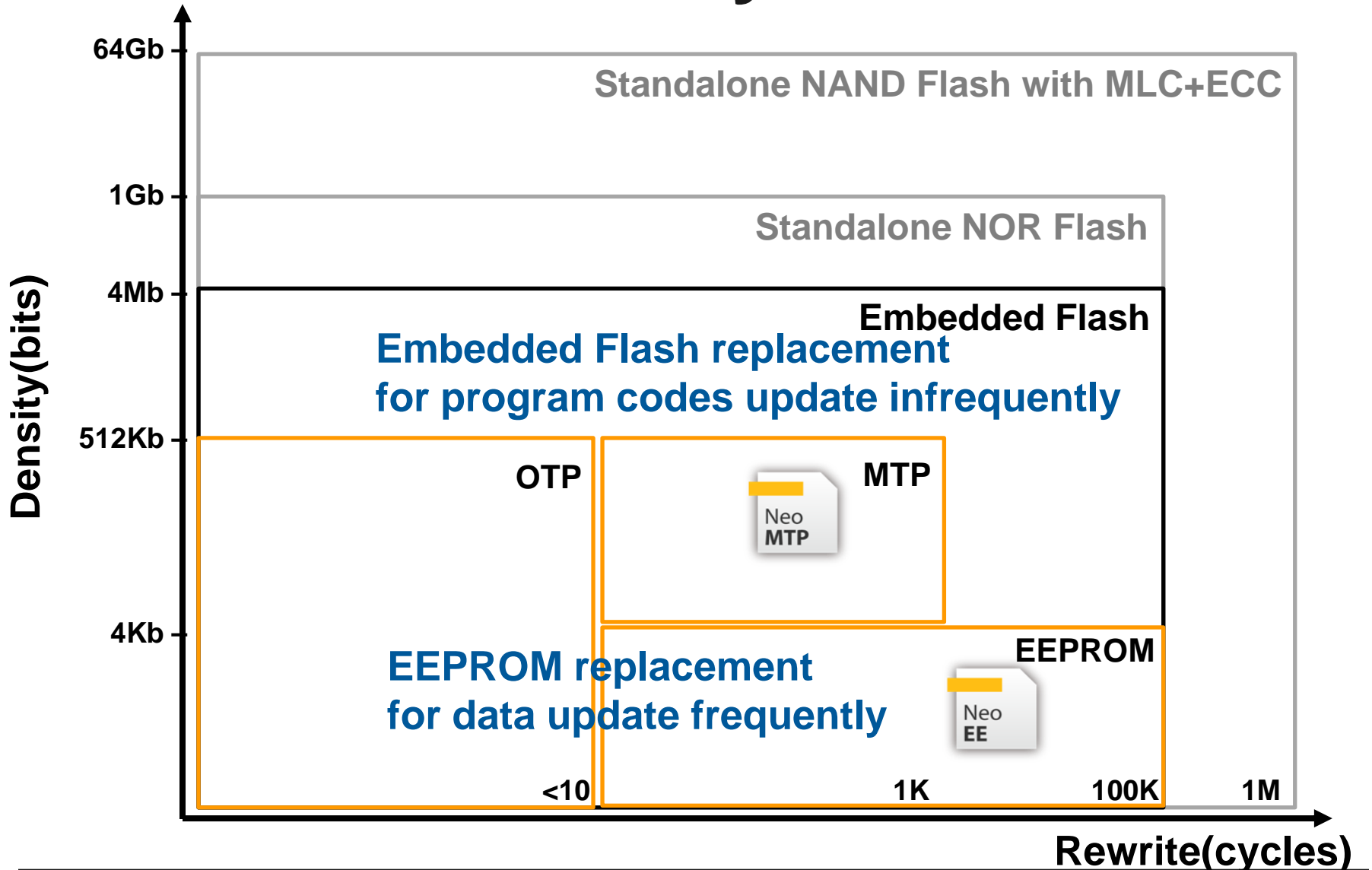
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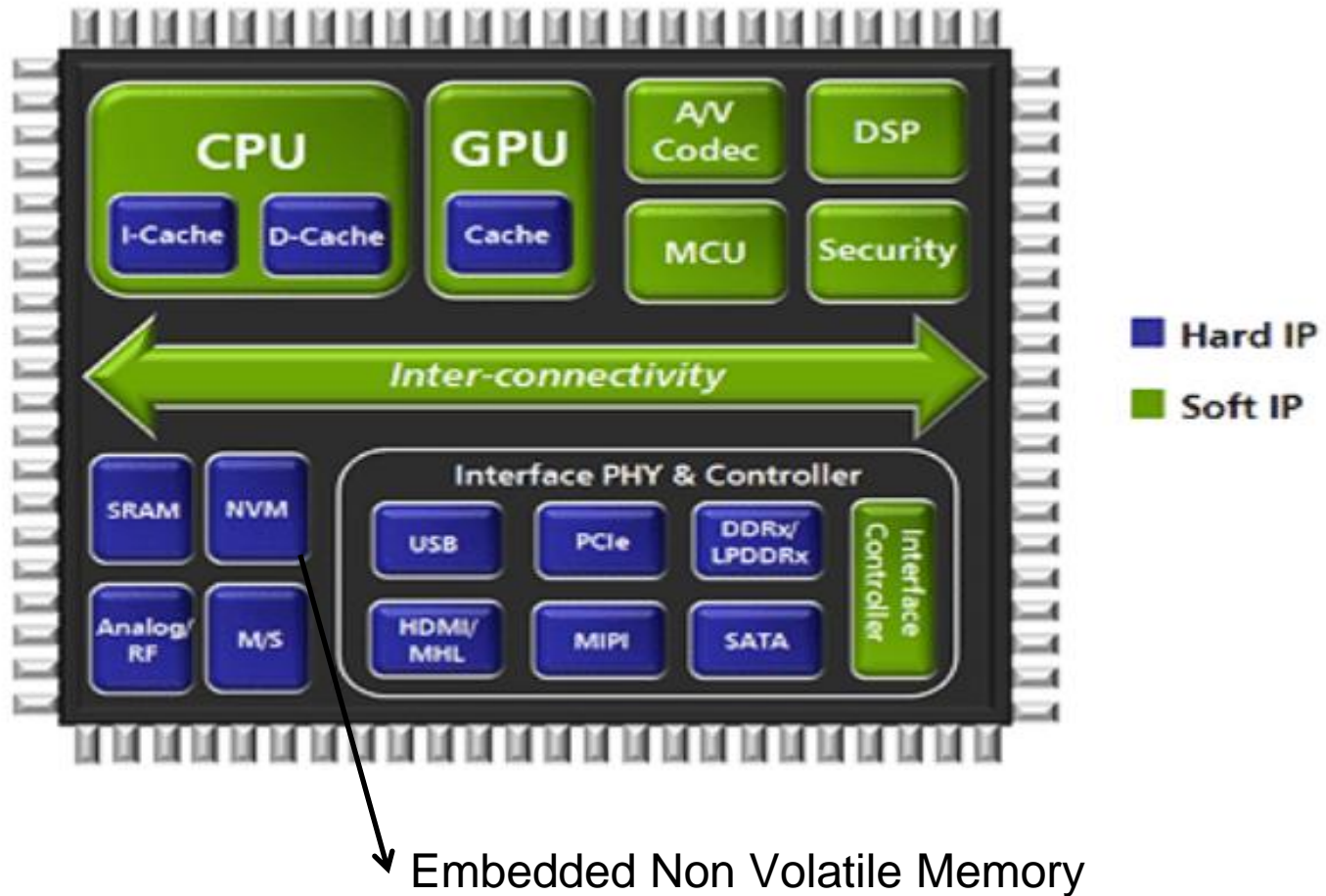
Outline

- **Business Model**
- **Review of Operations**
- **Growth Opportunity and Future Outlook**
- **Q & A**

Nonvolatile Memory Classifications



SOC Block Diagram



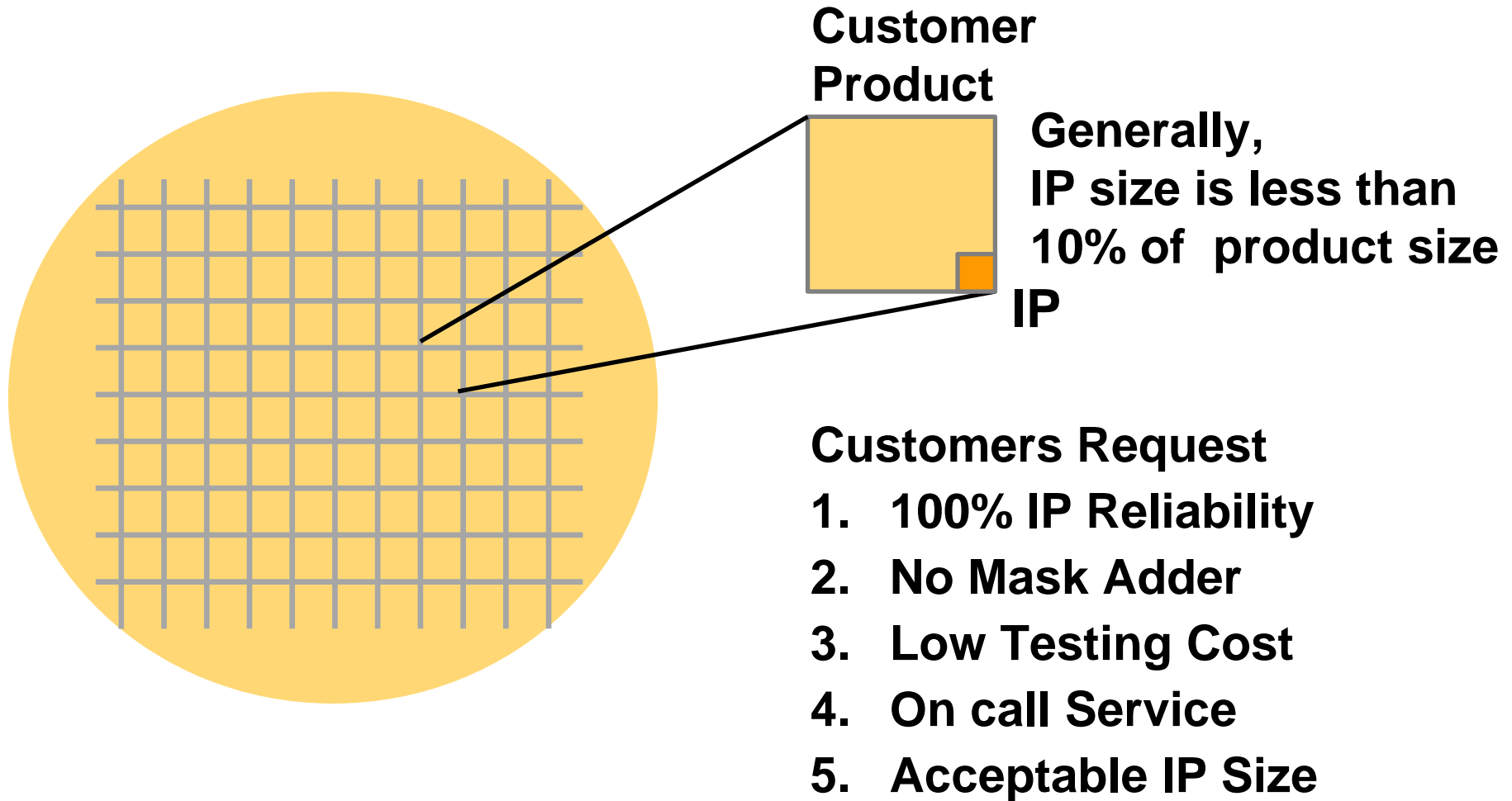
Source : tsmc

Embedded NVM Technologies

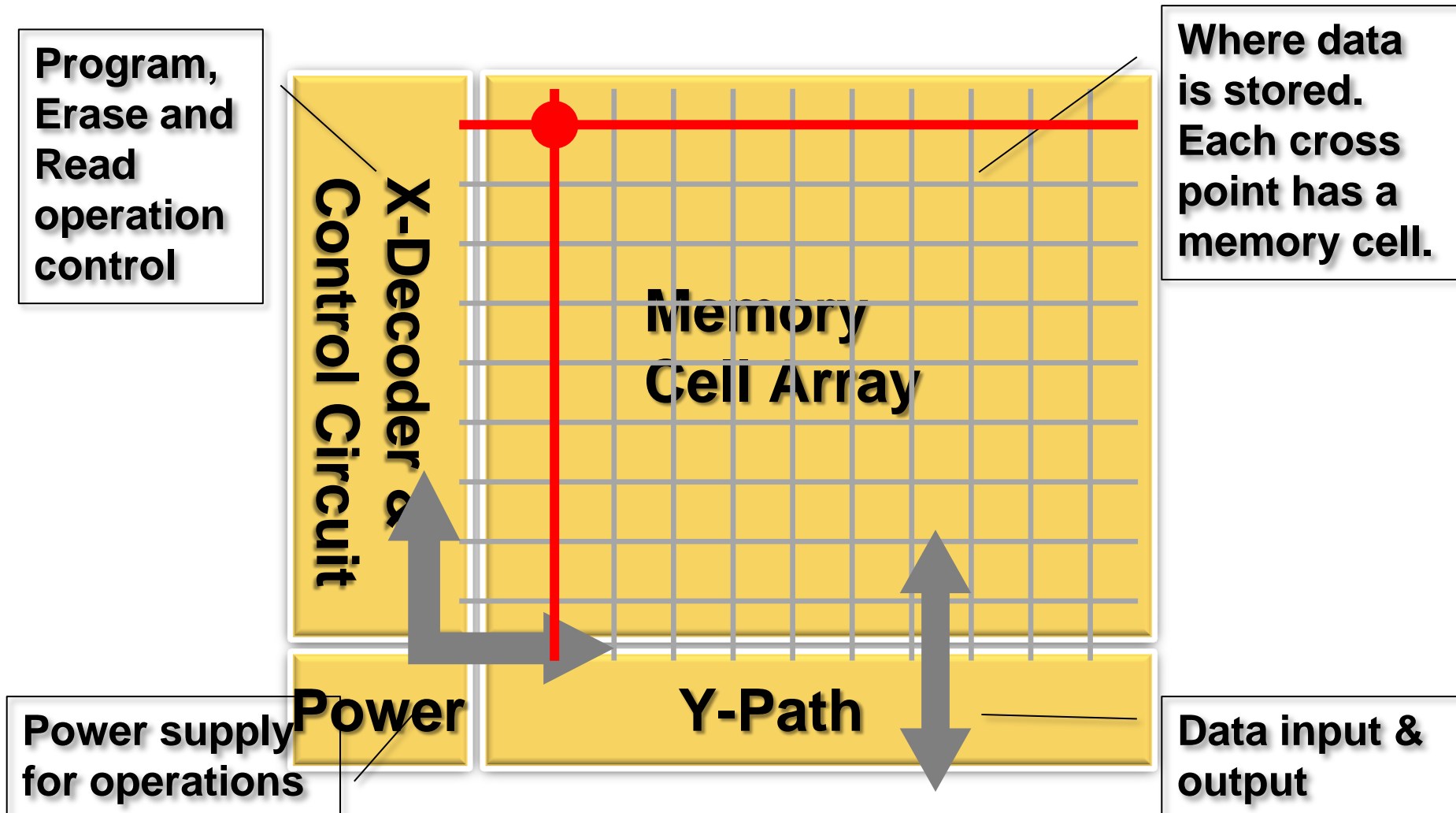
| | ROM | eFuse (OTP) | Antifuse (OTP) | CMOS Floating Gate (OTP) | CMOS Floating Gate (MTP) | Embedded Flash |
|---------------------------------|------------|-------------|----------------|--------------------------|--------------------------|----------------|
| Cell Structure | Transistor | Poly Fuse | Antifuse | Floating Gate | Floating Gate | Floating Gate |
| Standard CMOS Compatible | Yes | Yes | Yes | Yes | Yes | No |
| Bitcell Area | < 1 | 50 | 1 | 2 | 4 | 1 |
| Endurance | No | No | < 10 | < 10 | 10K-100K | 100-1000K |
| Density | 4Kb-1Mb | 256bit-4Kb | 16bit-1Mb | 16Kb-1Mb | 1Kb-2M | 64Kb-4Mb |
| Security | Low | Low | High | High | High | High |
| Additional Steps | None | None | None | None | None | +10 Mask |

- ROM not programmable, eFuse cannot scale beyond 16Kb, embedded flash expensive and cannot scale after 40 nm
- eMemory's IPs: OTP (antifuse, floating gate) and MTP (floating gate)

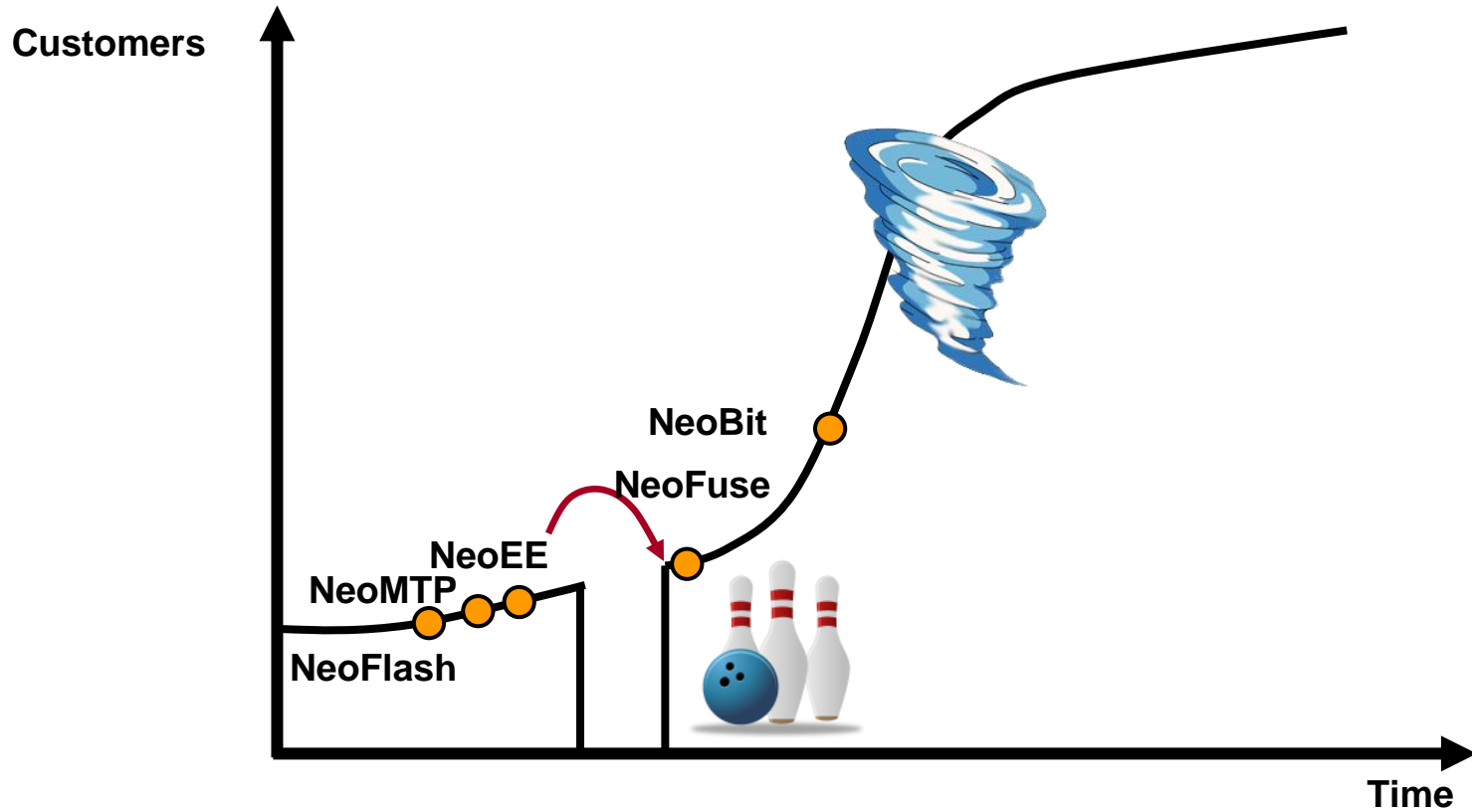
Considerations for IP Adoption



Inside Nonvolatile Memory IP

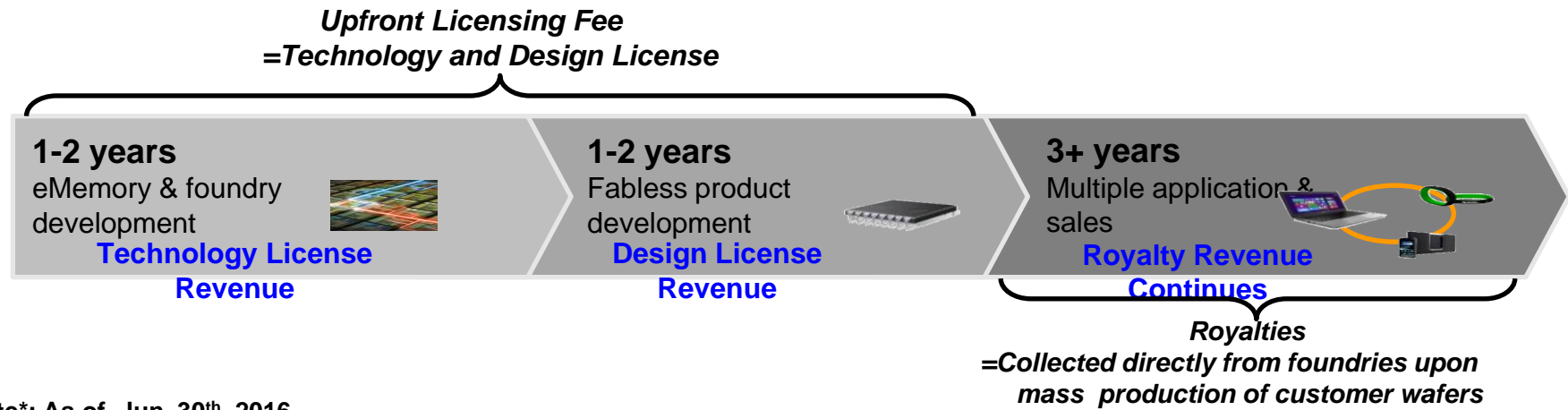


Crossing the Chasm



Business Model

- Founded in 2000. First customer engaged in 2002. Achieved profitability in 2005 and IPO in 2011. The largest logic non-volatile memory IP company, 228 employees (159 R&D)*.
- Since its IPO, the company initiated no new fund raising or bank debt, and has distributed in excess of 100% of earnings in cash dividends.
- **Growth Indices:** 1) No. of on-going technology platforms
2) No. of design licenses
3) Royalty



Note*: As of Jun. 30th, 2016

Worldwide Customers



Foundry



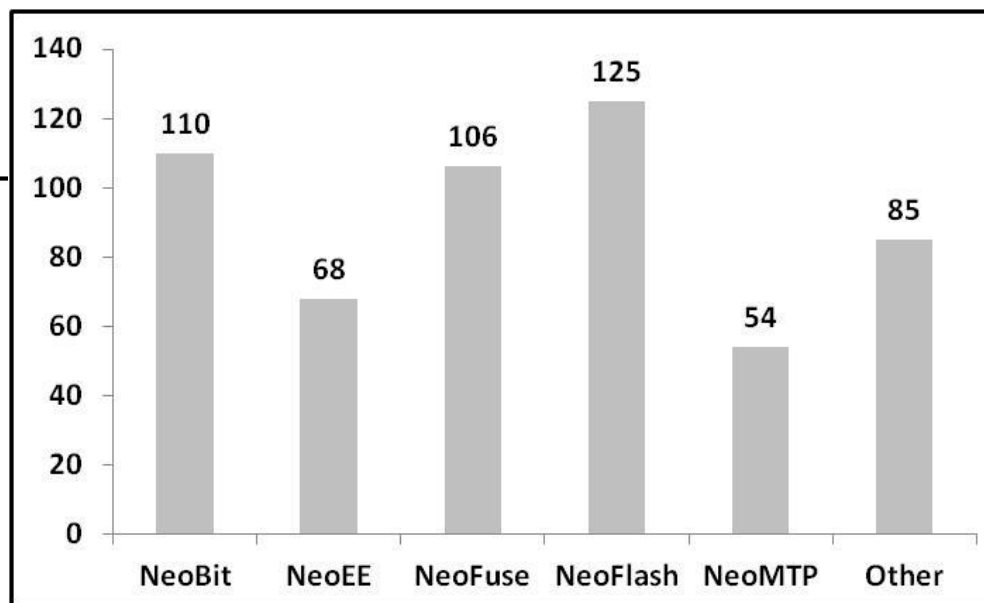
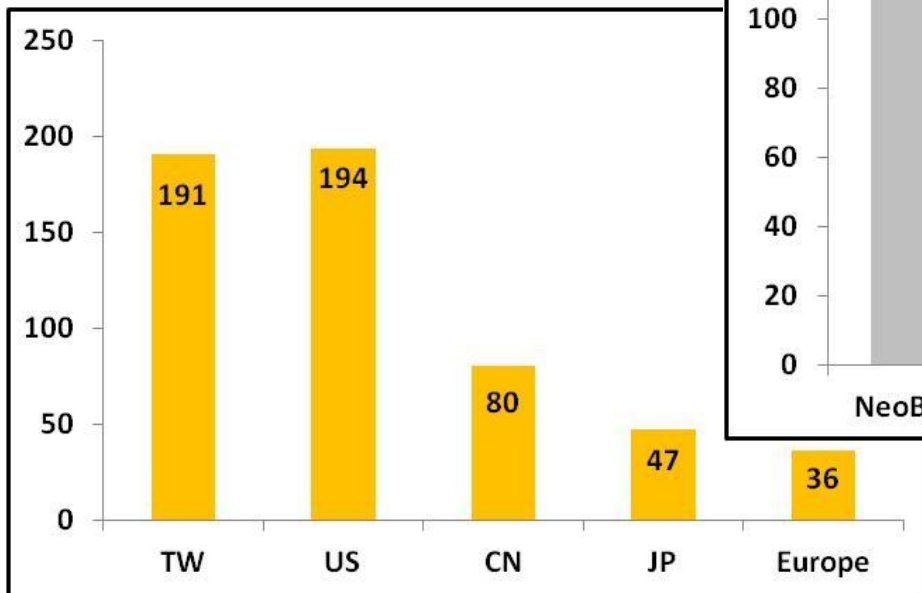
IDM



| | Taiwan | China | Korea | Japan | North America | Europe | Others |
|---------|--------|-------|-------|-------|---------------|--------|--------|
| Foundry | 5 | 7 | 3 | 2 | 1 | 1 | 1 |
| IDM | 0 | 0 | 0 | 8 | 2 | 1 | 0 |
| Fabless | 251 | 409 | 59 | 47 | 191 | 107 | 42 |

Patent Portfolio

| | Q1 16 | Q2 16 | Diff. |
|---------|-------|-------|-------|
| Pending | 185 | 193 | + 8 |
| Issued | 345 | 355 | + 10 |
| Total | 530 | 548 | + 18 |

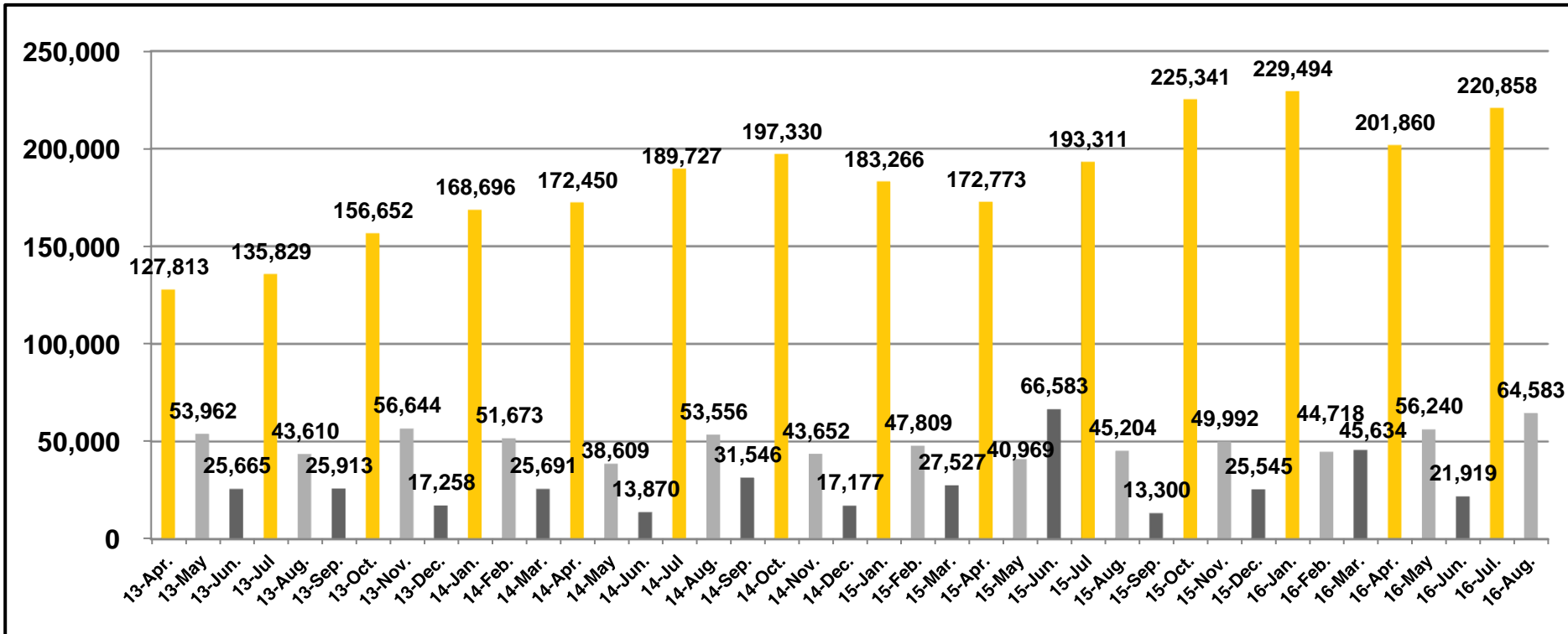


Note*: As of Jun. 30th, 2016

Quarterly Revenue Pattern

- The quarterly royalty from most of foundries are collected at first month of each quarter and from some other foundries are collected at second month, and none at third month.

Unit : NTD Thousands



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Q2 Revenue Breakdown

Unit: NTD thousands

| | Q2 2016 | Q1 2016 | QoQ | Q2 2015 | YoY | H1 2016 | H1 2015 | YoY |
|-----------|---------|---------|---------|---------|---------|---------|---------|--------|
| Licensing | 77,715 | 85,976 | -9.61% | 95,982 | -19.03% | 163,691 | 160,038 | 2.28% |
| Royalty | 202,304 | 233,870 | -13.50% | 184,343 | 9.74% | 436,174 | 378,889 | 15.12% |
| Total | 280,019 | 319,846 | -12.45% | 280,325 | -0.11% | 599,865 | 538,927 | 11.31% |

Unit: Number of contracts

| | | Q2 2016 | Q1 2016 | 2015 | 2014 |
|---------------------|-------|---------|---------|------|------|
| Technology Licenses | | 14 | 13 | 28 | 21 |
| Design Licenses | NRE | 14 | 13 | 57 | 82 |
| | Usage | 96 | 69 | 349 | 363 |

Financial Income Statement

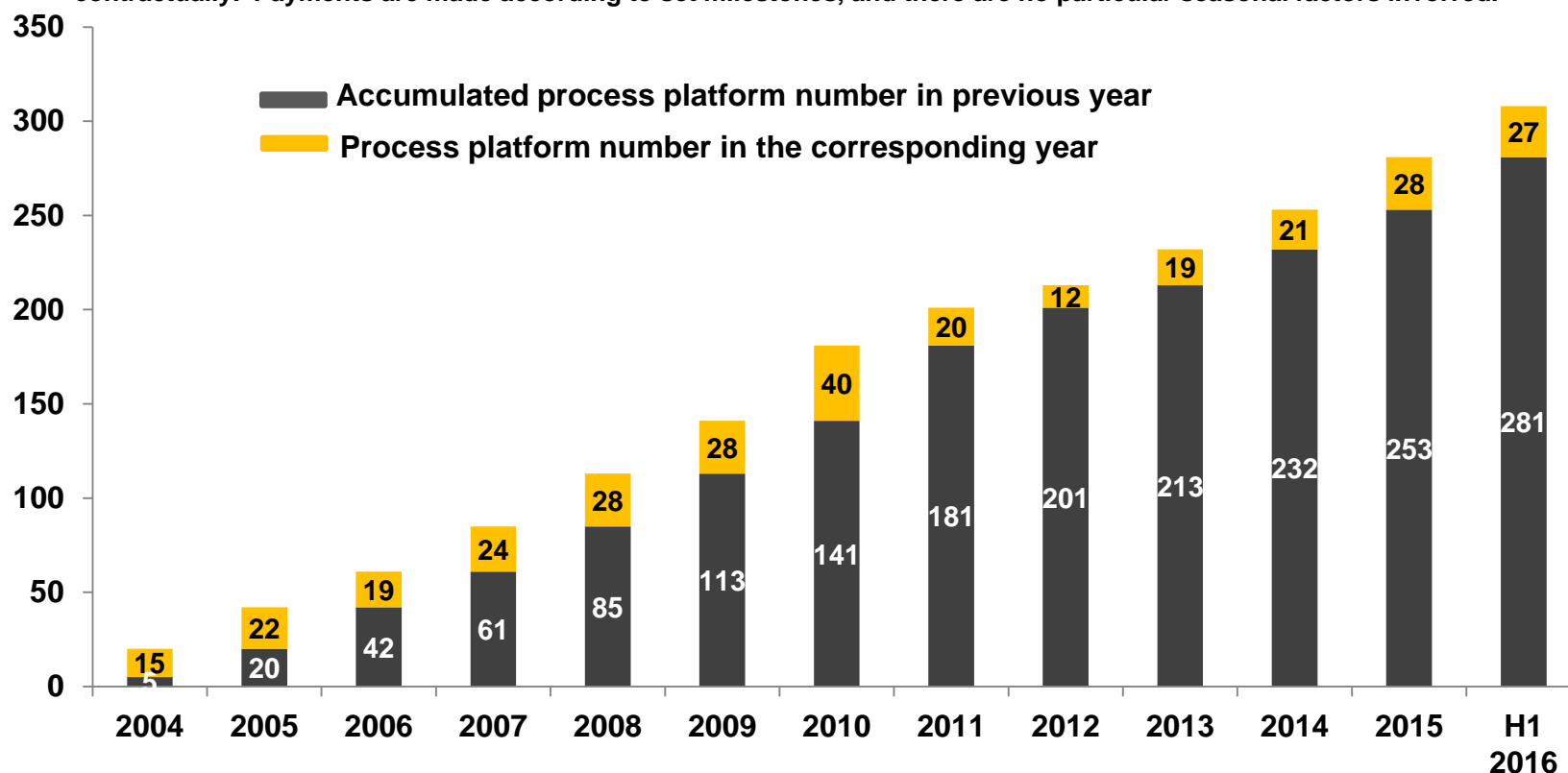
| (Unit: NTD thousands) | Q2 2016 | Q1 2016 | % change | Q2 2015 | % change |
|-----------------------|---------|---------|-----------|---------|----------|
| Revenue | 280,019 | 319,846 | -12.5% | 280,325 | -0.1% |
| Gross Margin | 100% | 100% | - | 100% | - |
| Operating Expenses | 163,276 | 177,088 | -7.8% | 141,435 | 15.4% |
| Operating Margin | 41.7% | 44.6% | -2.9ppts | 49.5% | -7.8ppts |
| Net Income | 106,245 | 166,012 | -36.0% | 130,297 | -18.5% |
| Net Margin | 37.9% | 51.9% | -14.0ppts | 46.5% | -8.6ppts |
| EPS (Unit: NTD) | 1.40 | 2.19 | -36.1% | 1.72 | -18.6% |
| ROE | 24.5% | 34.9% | -10.4ppts | 30.9% | -6.4ppts |

Technology License

Unit: Number of contract

| Year | 2013 | 2014 | 2015 | H1 2016 |
|----------------|------|------|------|---------|
| License number | 19 | 21 | 28 | 27 |

Note: The terms (including number of process platforms and licensing fees) for each technology license are set contractually. Payments are made according to set milestones, and there are no particular seasonal factors involved.



Current Technology Development Platforms

- Total (As of June) : **108**
- **20** for NeoBit, **46** for NeoFuse, **21** for NeoEE, and **21** for NeoMTP.

| | 7/10nm | 14/16nm | 28nm | 40nm | 55/65nm | 80/90nm | 0.11~ 0.13um | 0.15~ 0.18um | >0.25 um |
|----------|--------|---------|------|------|---------|---------|-----------------|-----------------|-------------|
| NeoBit | - | - | - | - | - | - | 6 | 13 | 1 |
| NeoFuse | 2 | 3 | 9 | 6 | 11 | 5 | 7 | 3 | - |
| NeoFlash | - | - | - | - | - | - | - | - | - |
| NeoEE | - | - | - | - | - | 1 | 5 | 15 | - |
| NeoMTP | - | - | - | - | 2 | 2 | 6 | 11 | - |

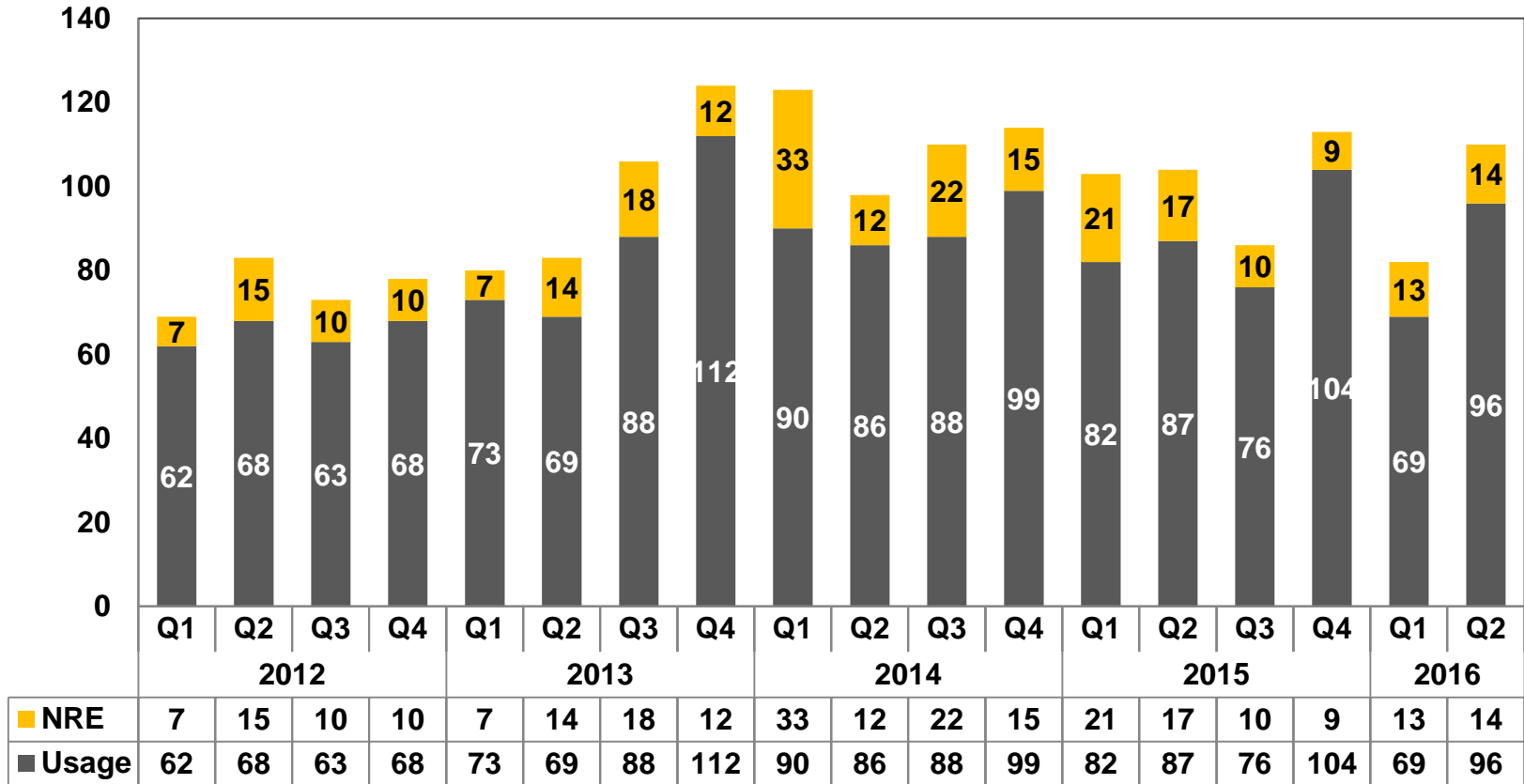
Current Technology Development Platforms

| 12" Fabs | Production | Development | NVM Type | Process Type |
|-------------|------------|-------------|-----------------|--------------------------------|
| 7/10nm | 0 | 2 | OTP | FF |
| 14/16nm | 1 | 3 | OTP | FF+ |
| 28nm | 5 | 9 | OTP | LP/HPM, HLP/HPM, LPS |
| 40nm | 4 | 6 | OTP, MTP | HV-DDI, LP |
| 55/65nm | 11 | 13 | OTP, MTP, Flash | LP, HV-DDI, HV-OLED, DRAM, CIS |
| 80/90nm | 5 | 8 | OTP, MTP | HV-DDI, HV-OLED, LP |
| 0.13/0.11um | 6 | 4 | OTP, Flash | HV-DDI, BCD, Generic |
| 0.18um | 1 | 0 | OTP | BCD |

| 8" Fabs | Development | NVM Type | Process Type |
|-------------------|-------------|-----------------|-------------------------------------|
| 0.13/0.11um | 20 | OTP, MTP, Flash | HV-DDI, BCD, LP, RF, CIS, LL |
| 0.18/0.16/0.152um | 42 | OTP, MTP | Generic, LP, LL, MR, HV, Green, BCD |
| 0.25um | 1 | OTP, MTP | BCD |
| 0.35um | 0 | OTP | UHV |

Quarterly Design Licensing (New Tape Out)

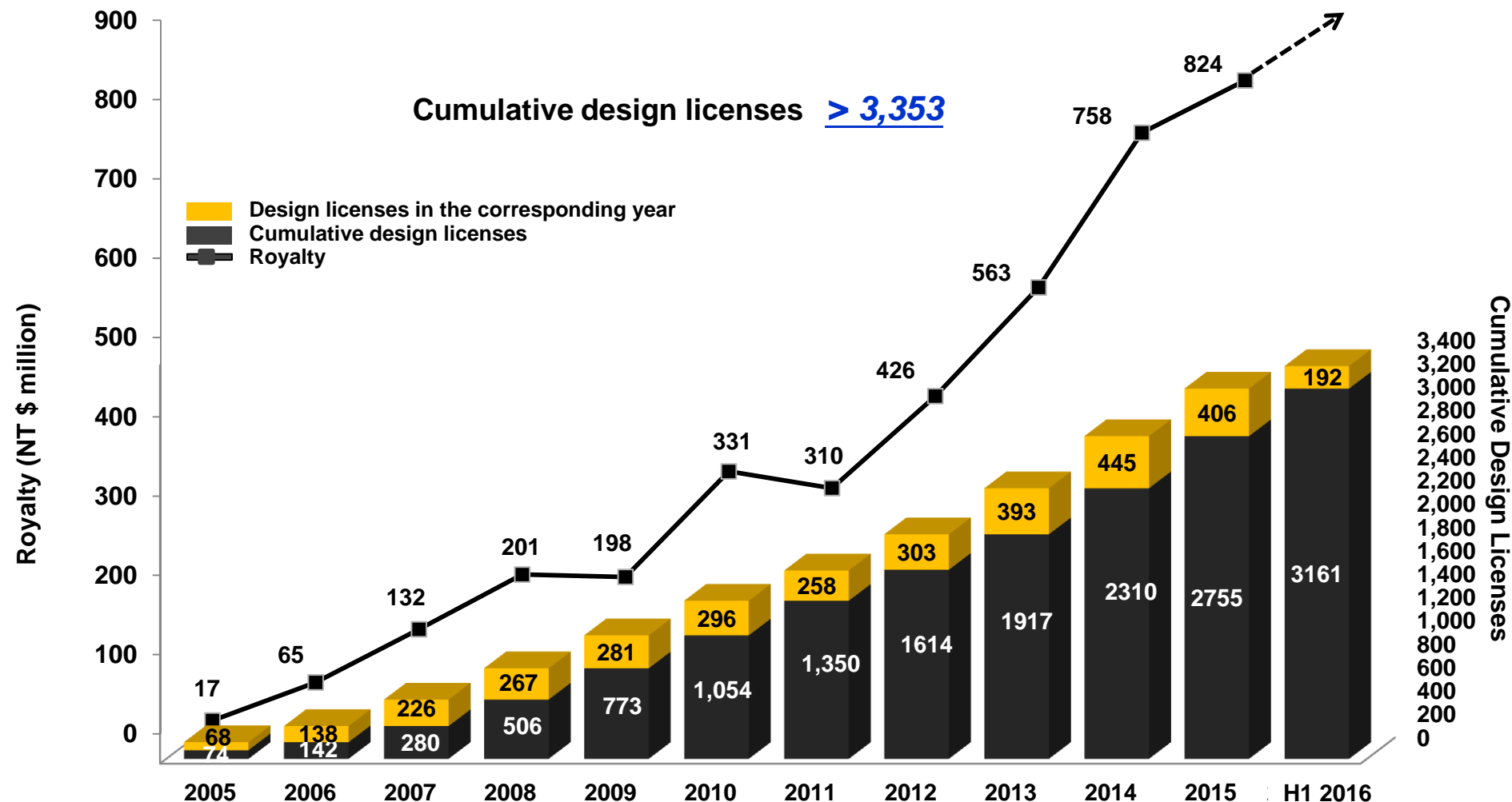
- Total **192** NTO as of H1 2016(**406**@2015,**445**@2014, **393**@2013, **303**@2012)



Note*: As the applications of MCU at several foundries have gradually entered mass production, and the business model of the main foundry partner which provides green process has shifted to — eMemory licenses IP cell to the foundry for it to provide direct design service to customers — as the result, the new tape out number of MCU has been affected, but the royalty coming from IP cell usage continues to roll in.

In summary, even the new tape out number of MCU is lower than before; the corresponding wafer output and royalty continue to grow.

Cumulative Licenses Drive Future Royalties

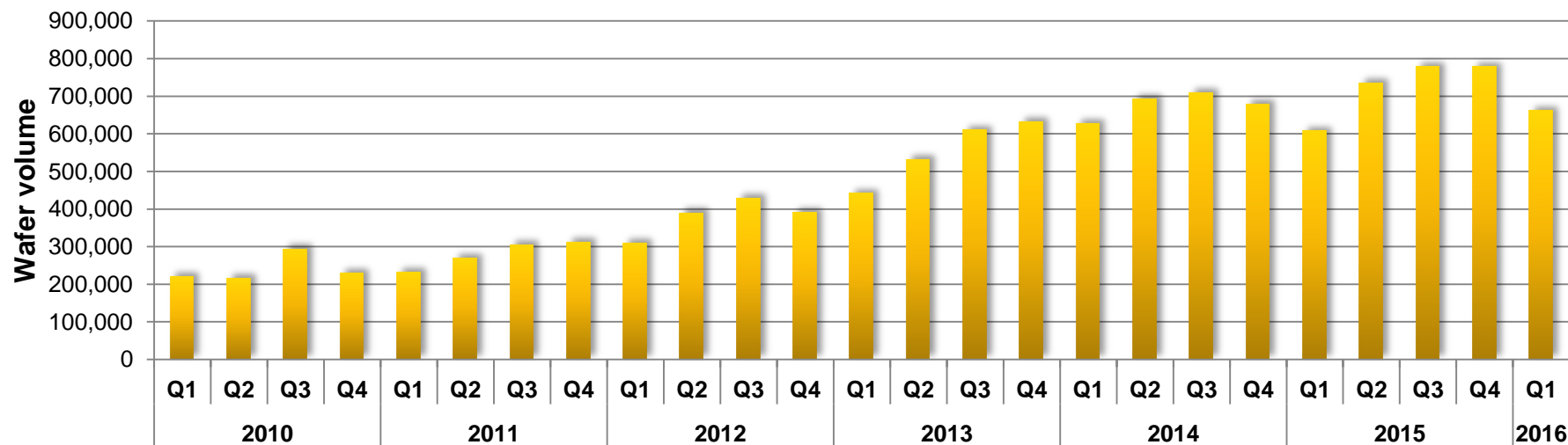


note 1: Due to the 2009 recession, royalty income was down annually 1.5%.

note 2: Pre-payment of royalty fees by a single customer contributed to 2010 annual growth of 67%, causing a drop of 6.3% in the following year, 2011.

note 3: CAGR for 2009-2013 was 30%.

Wafer Production Volume



embedded eMemory IP in T Company (\$revenue); * % of Process node in T company total revenue in Q2 2016

| | Process node | *% of T | Q2 16 | Q1 16 | 2015 | 2014 |
|-------|--------------|---------|----------|--------|--------|-------|
| 8" | 0.25/0.35 | 3% | * 18.44% | 40.91% | 33.49% | 30.5% |
| | 0.15/0.18 | 11% | 12.32% | 13.41% | 8.73% | 11.9% |
| | 0.11/0.13 | 2% | 43.90% | 27.53% | 29% | 20.8% |
| 12" | 90nm | 5% | * 11.33% | 20.04% | 19.85% | 16.3% |
| | 65nm | 12% | 3.76% | 2.91% | 0.55% | 0% |
| | 40/45nm | 15% | 0% | 0% | 0% | 0% |
| | 28nm | 28% | 0.41% | 0.46% | 0.05% | 0% |
| | 16/20nm | 23% | 0 | 0% | 0% | 0% |
| 8" | | 17% | 16.39% | 20.33% | 16.64% | 15.6% |
| 12" | | 83% | 1.36% | 1.97% | 1.87% | 1.4% |
| Total | | 100% | 3.92% | 5.09% | 4.76% | 4.5% |

* Due to Inventory correction of iOS related customers in Q2.

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eMemory's NVM Technologies

- **Logic NVM portfolio offers one-stop-shop solution.**

- › Compatible to any process
- › Robust structure
- › Low process cost
- › Competitive macro sizes
- › Easy integration
- › Easy porting

| eMemory's NVM Technology | OTP | | | MTP | |
|--------------------------|--------------------------|-----------|----------|---------------|---------------|
| | NeoBit | NeoFuse | NeoFlash | NeoEE | NeoMTP |
| Product Type | OTP | OTP | Flash | EEPROM | MTP |
| Endurance (Cycles) | 10 | 10 | 1K~10K | 10K~100K | 1K~10K |
| Additional Mask Steps | 0 | 0 | 2-3 | 0 | 0 |
| Technology | Floating gate | Anti-Fuse | SONOS | Floating gate | Floating gate |
| Scalability | Simple | Simple | Simple | Simple | Simple |
| Memory Density | HD < 512Kb GHD < 16Mb | < 4Mb | < 2Mb | < 4Kb | < 512Kb |

Applications by Technology

| 12" | | | | | | 8" | | | | |
|-----|------|------|------|------|---------|---------|-----------|-----------|-------|-------|
| 7nm | 10nm | 16nm | 28nm | 40nm | 55/65nm | 80/90nm | 110/130nm | 160/180nm | 250nm | 350nm |

NeoBit

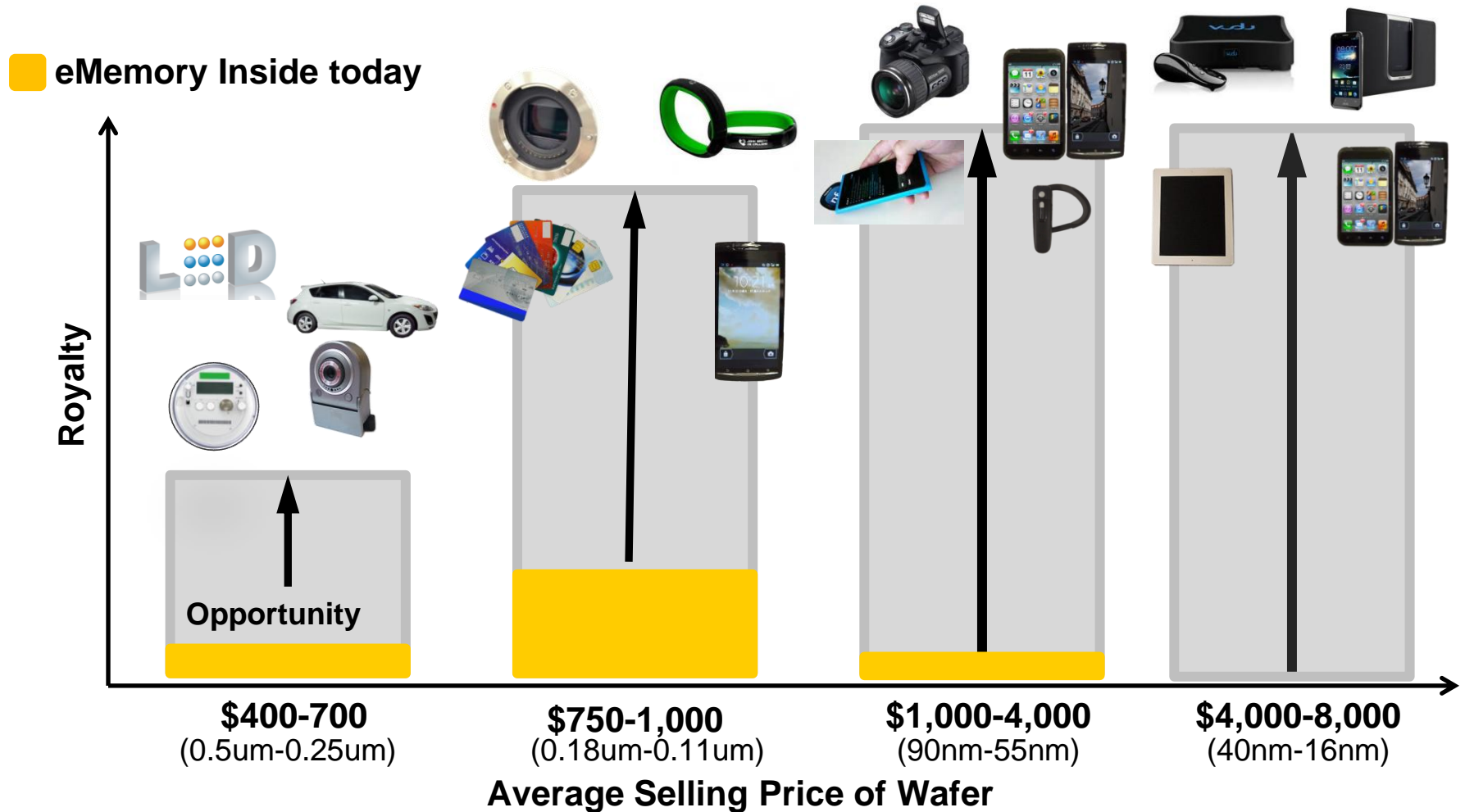
NeoFuse

NeoFlash

NeoEE

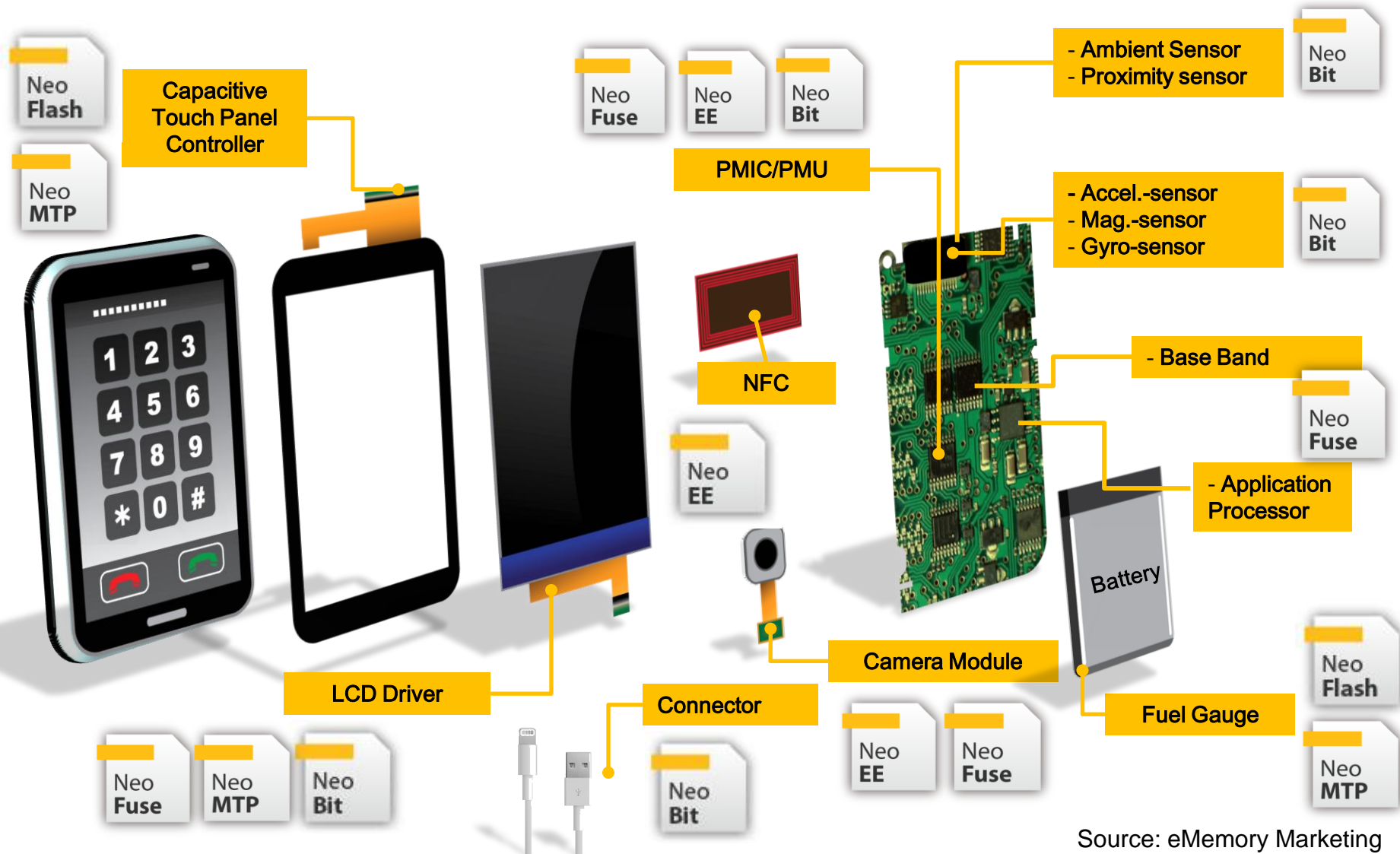
NeoMTP

Opportunity at all Price Points



Note: 2.2 million 8" equivalent wafers with eMemory IP were shipped in 2013. (~5% of WW foundry shipment)

eMemory IP in Smart Phone



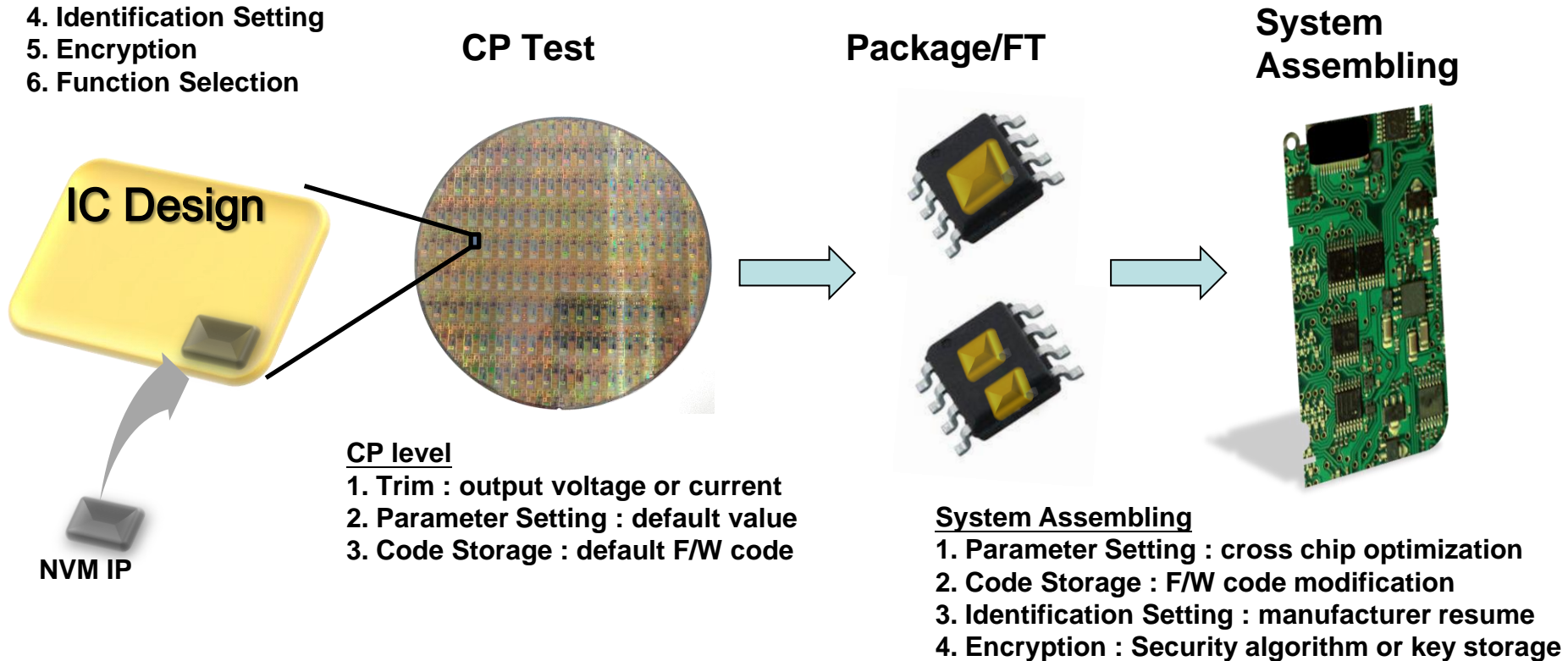
Benefits from Using eMemory IPs

Design-in for

1. Trimming
2. Parameter Setting
3. Code Storage
4. Identification Setting
5. Encryption
6. Function Selection

Package/FT level

1. Trim : SPEC shift
2. Parameter Setting : cross chip optimization
3. Identification Setting : manufacturer resume
4. Function Selection : setting for target market



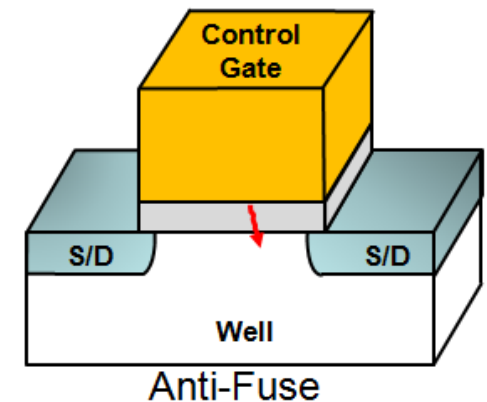
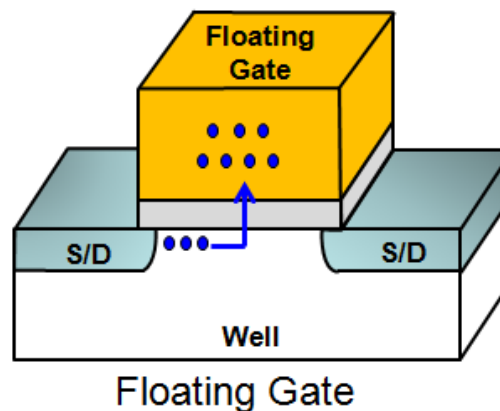
Invisibility for Security

- Provide “Invisible Hardware Key” for invisible storage
- Prevent reverse-engineering to detect content of security key
- Protect firmware and hardware of ICs from pirating
- Extend & protect customer’s business

eFuse Key: Data is easily observed



Invisible Hardware Key : Data is hard to be detected



Security & Protection

Authorized Product



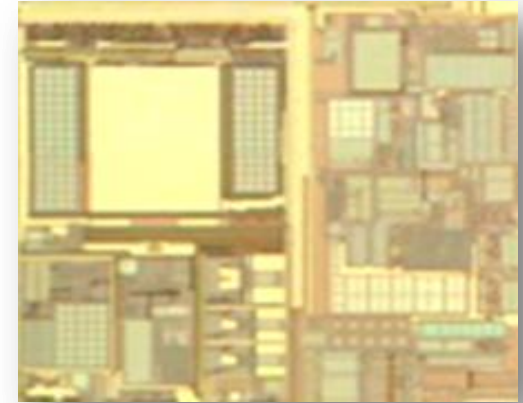
reverse
copy

re-produce



without protection

Fake Product

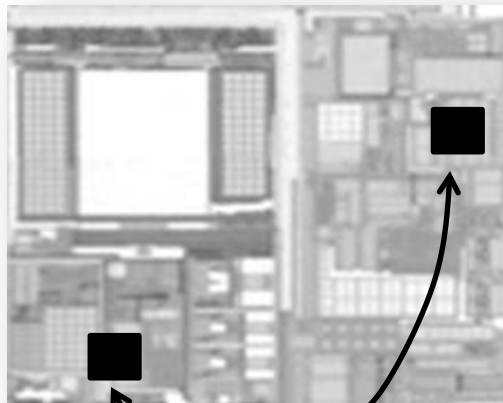


reverse
copy

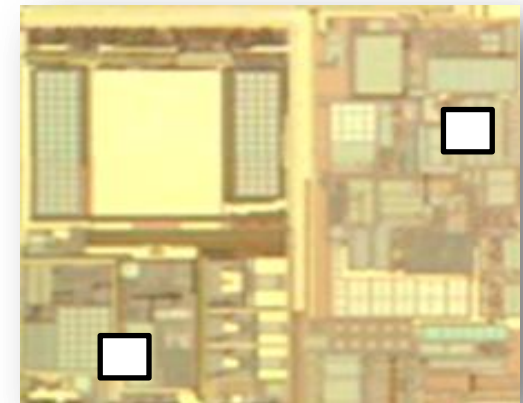
re-produce



with protection

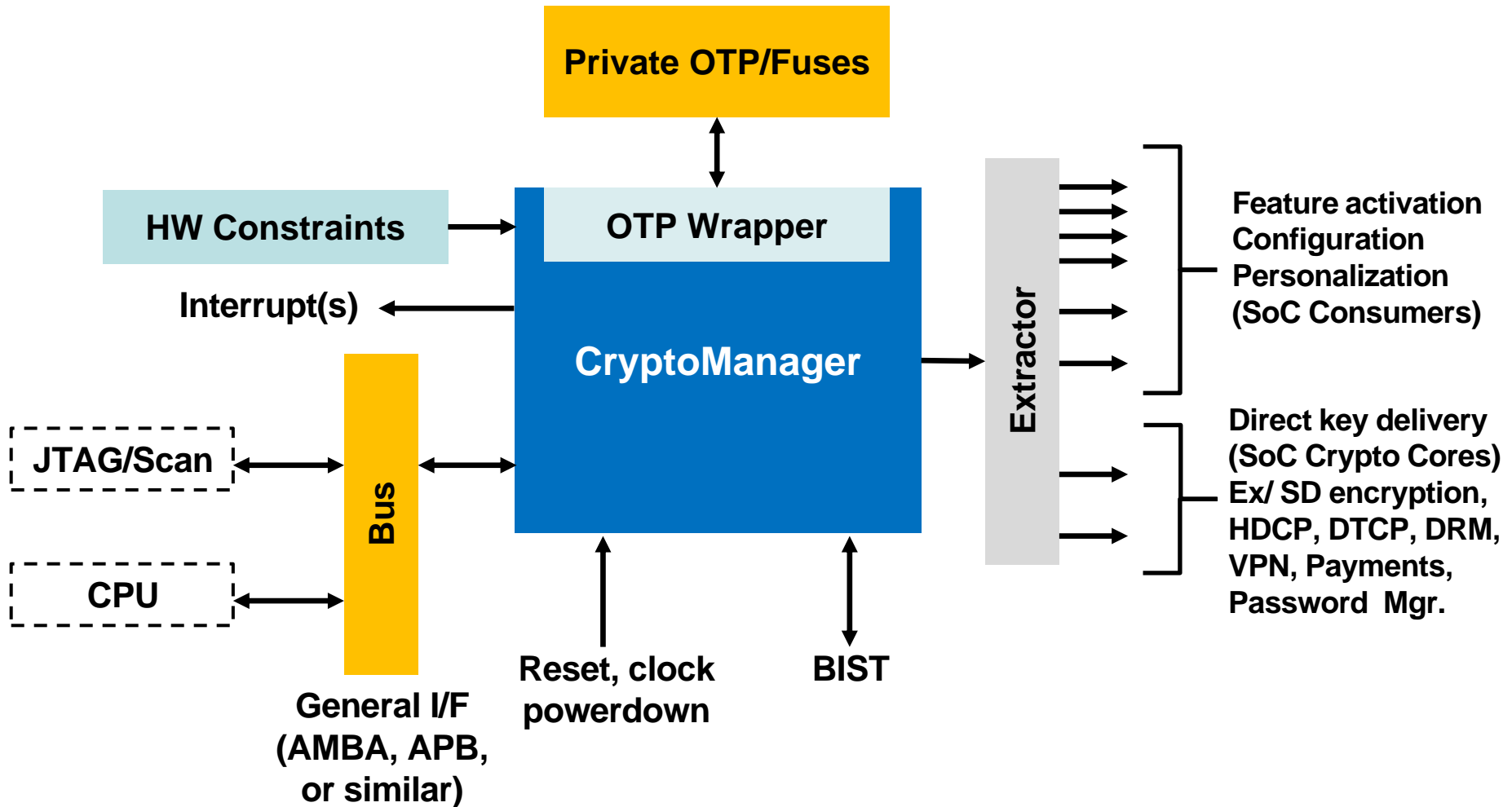


Security IP/Code by
Authorized Use



Can NOT Work w/o
Security IP/Code

OTP for security storage

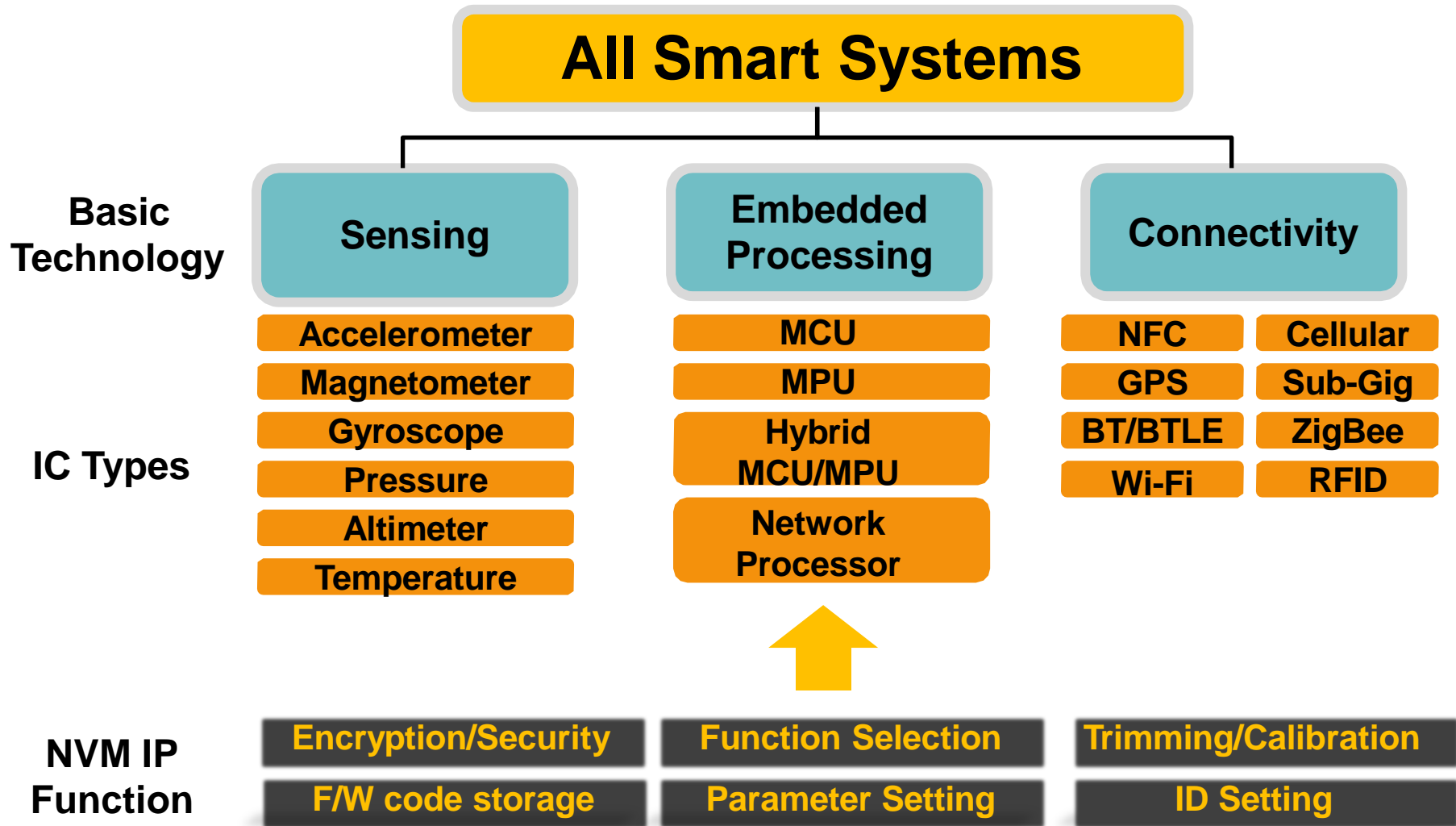


Source : Rambus crypto manager platform

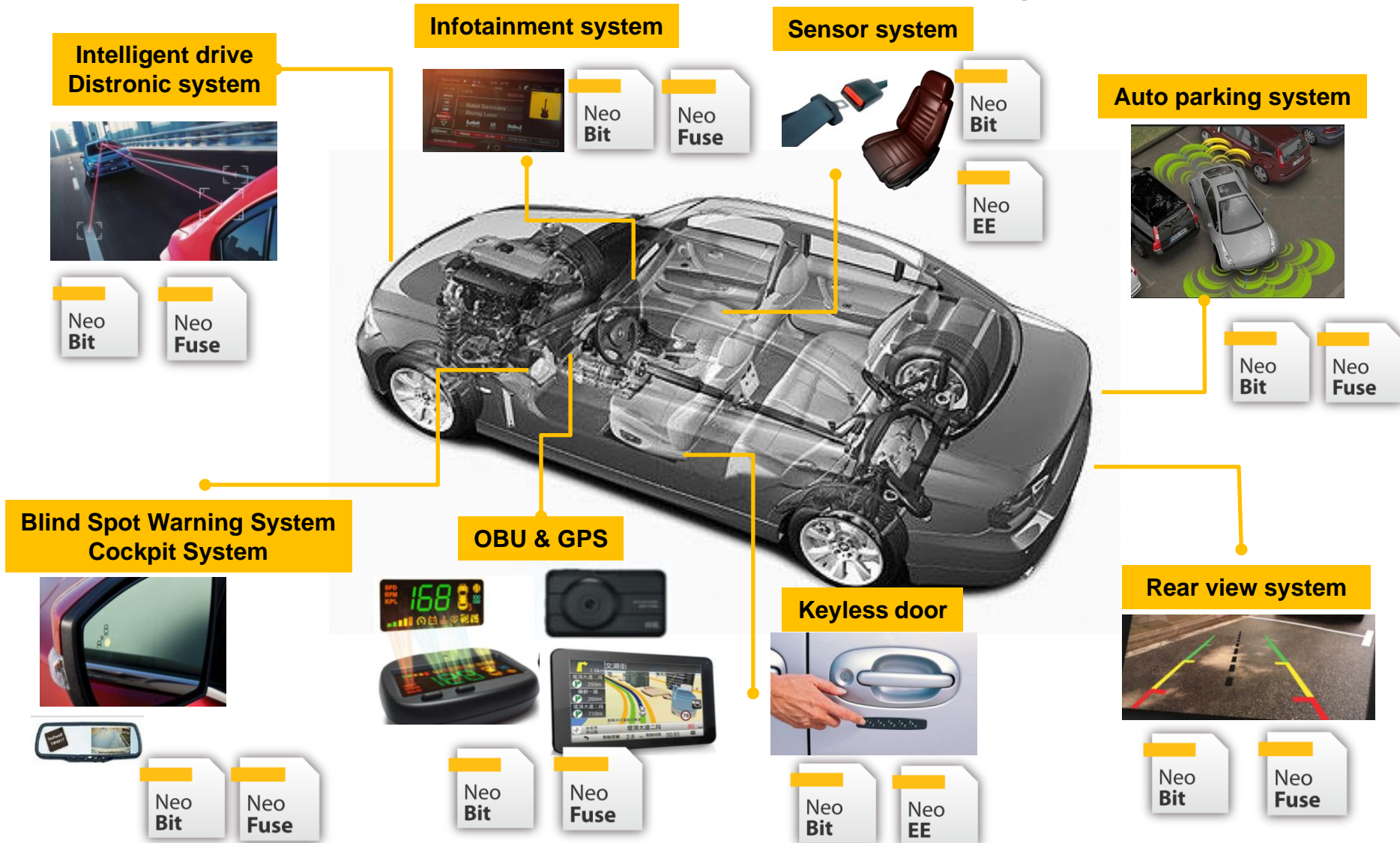
Security with eMemory IPs



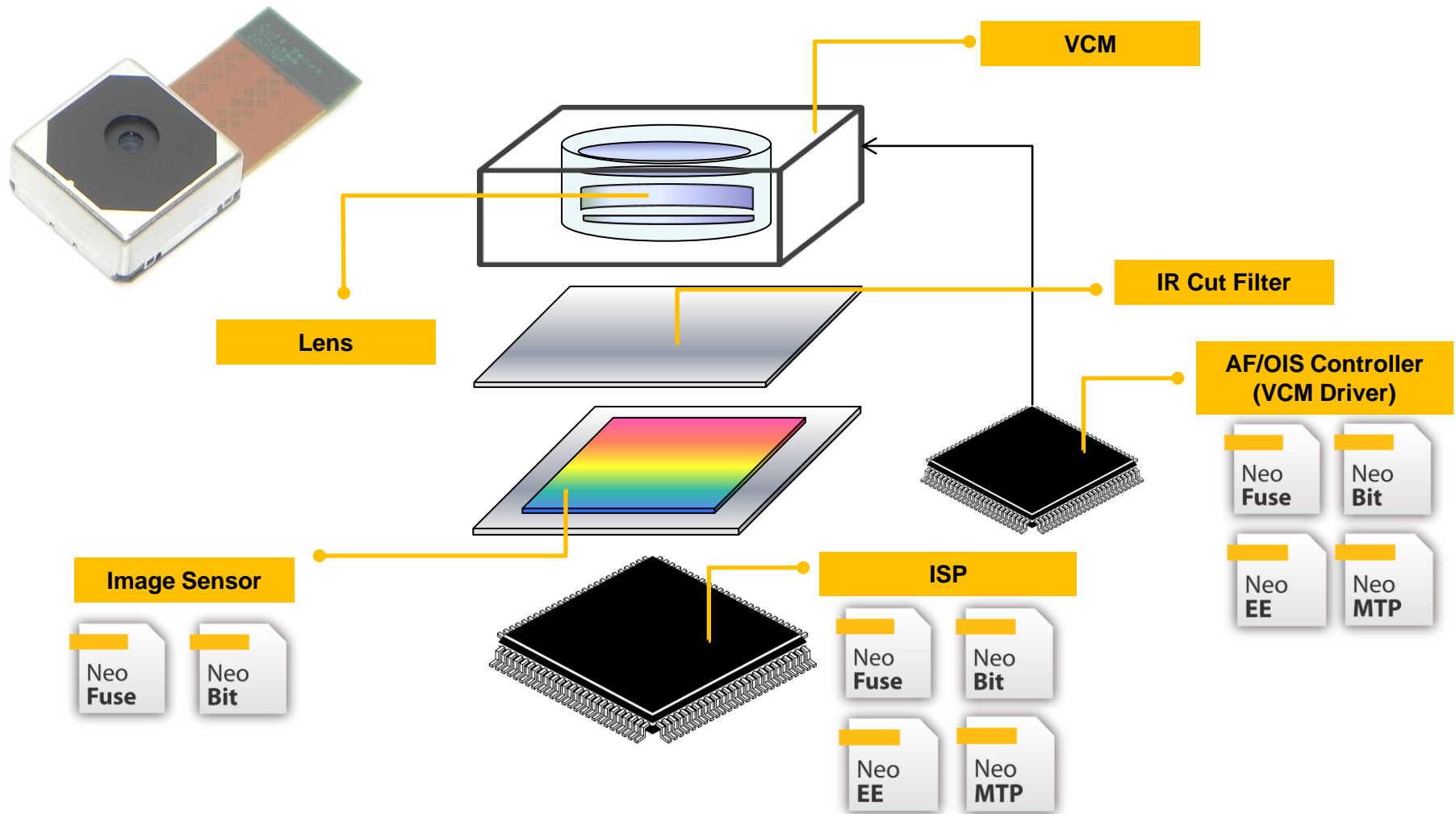
NVM IP Demand in IoT



Autotronics with eMemory IPs

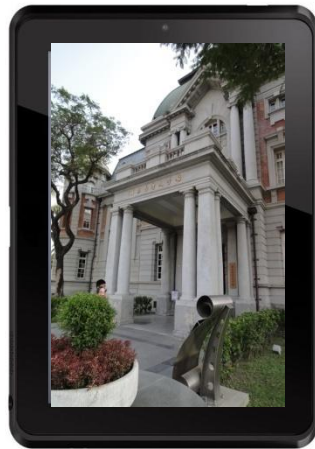


Imager Module with eMemory IPs



Advanced LCD Driver ICs

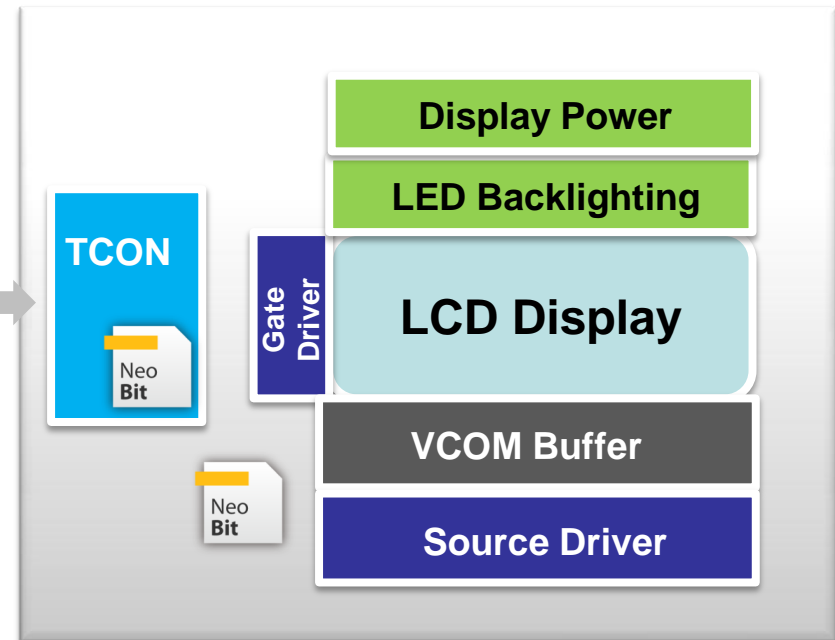
Process Technology : 0.11um HV/80nm HV/55nm HV



I/F
(LVDS, MIPI,...)



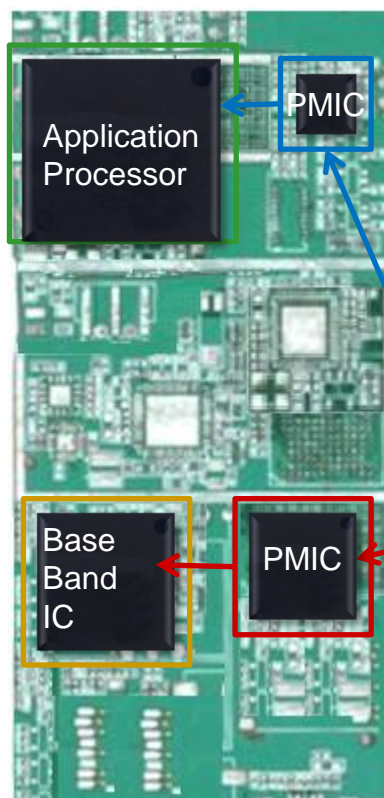
DDI



| Density | Endurance | NVM Type | Purpose | NVM Usage |
|---------|-----------|----------|--------------|---|
| 2K8~4K8 | 1 | OTP | Trimming | 1. Accuracy enhancement 2. Mismatch cancellation |
| | | | Code Storage | 1. Gamma Correction Table 2. Timing Control Pattern 3. Color Engine Enhancement |

Power Management ICs for Baseband and Application Processor

Process Technology : Advanced 0.25um BCD/ 0.18um BCD/ 0.13um BCD
Mature 0.18um/0.16um/0.152um Logic

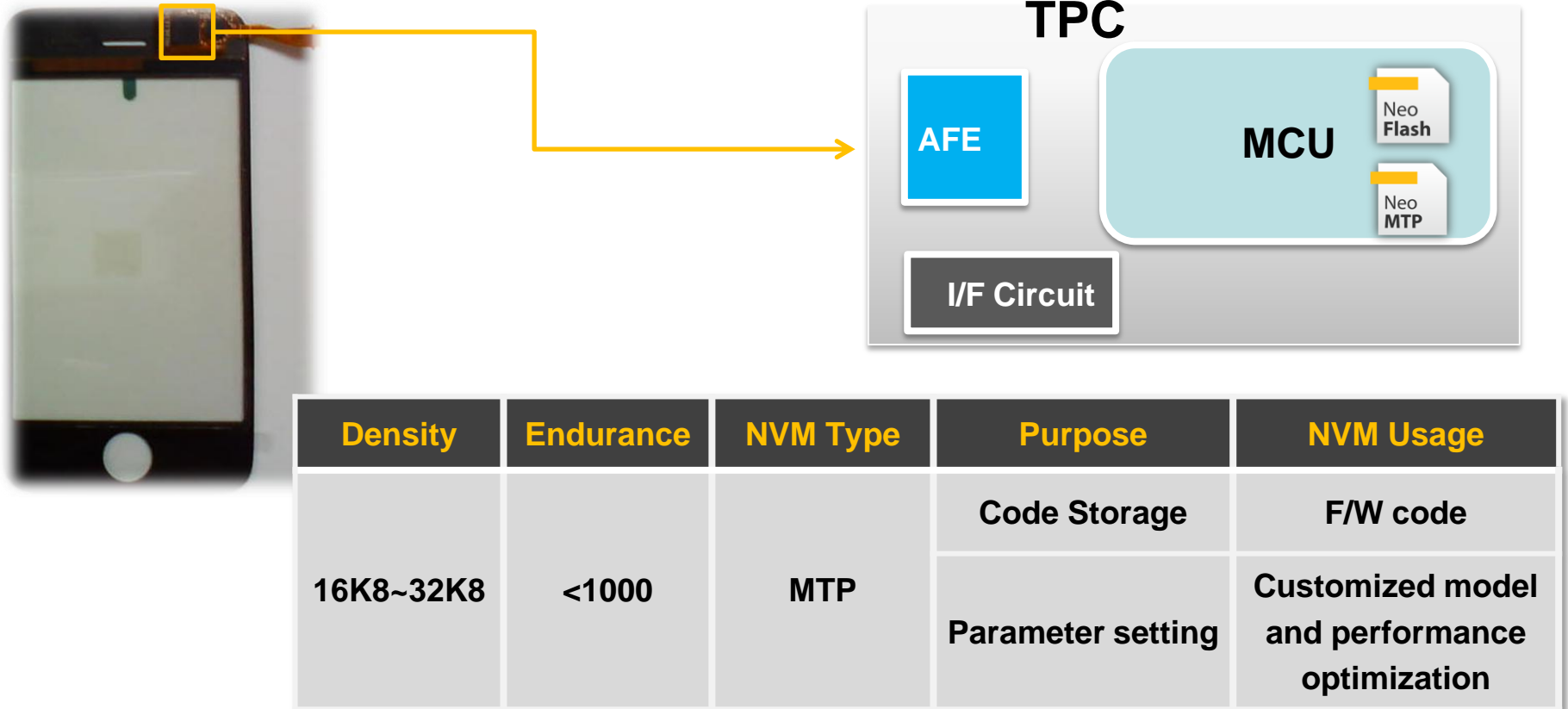


| Density | NVM Type | Purpose | NVM Usage |
|---------|----------|-------------------|--|
| 2Kb~4Kb | OTP | Trimming | DC/DC, Bandgap |
| | | Parameter Setting | Design flexibility & Performance optimization |
| | | Code Storage | Start-up behavior & smart power saving algorithm |



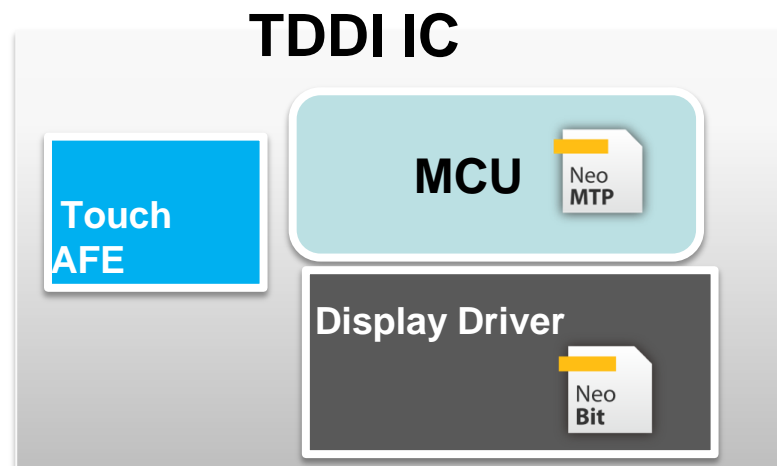
Touch Panel Controller ICs

Process Technology : 0.16um HV/0.11um G



In-Cell Touch Panel Controllers ICs

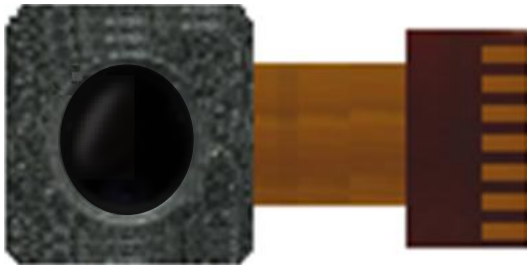
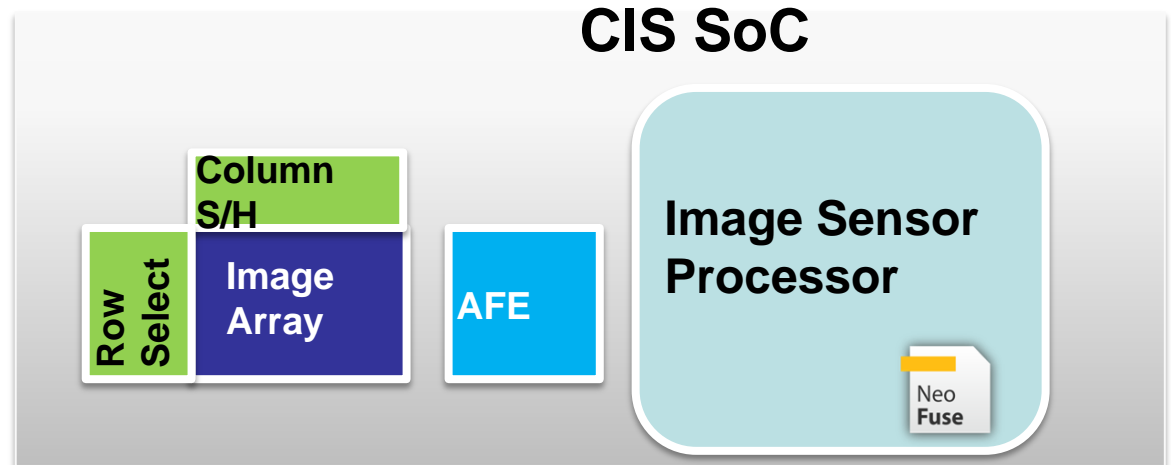
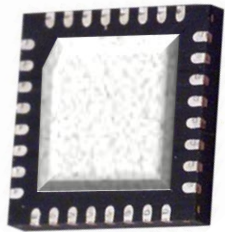
Process Technology : 0.11um HV/80nm HV/55nm HV



| Density | Endurance | NVM Type | Purpose | NVM Usage |
|-----------|-----------|----------|-------------------|--------------------------|
| 2K8~4K8 | 1 | OTP | Trimming | Accuracy |
| | | | Code Storage | Gamma Table |
| 16K8~32K8 | <1000 | MTP | Code Storage | Touch F/W Code |
| | | | Parameter setting | Performance Optimization |

CMOS Image Sensor

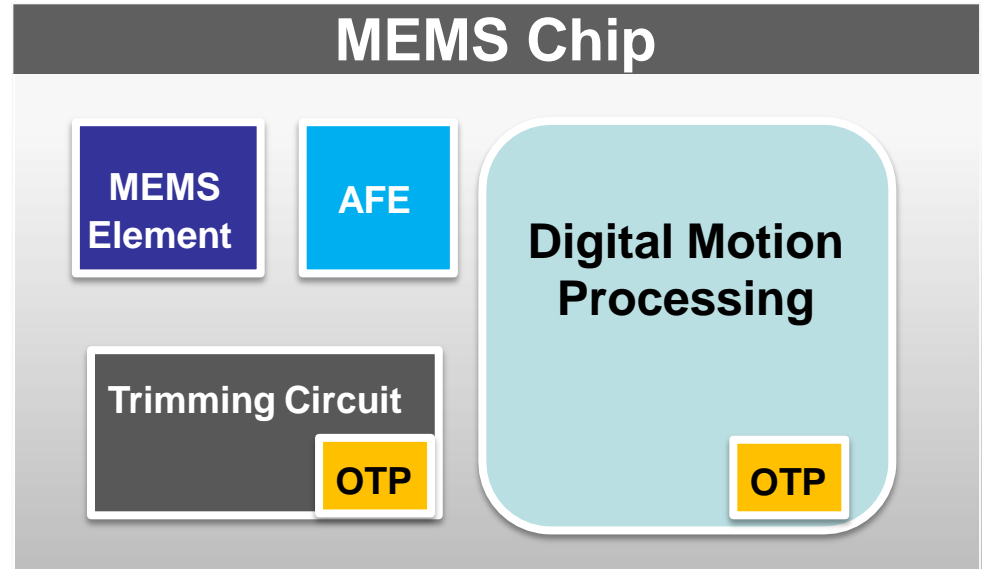
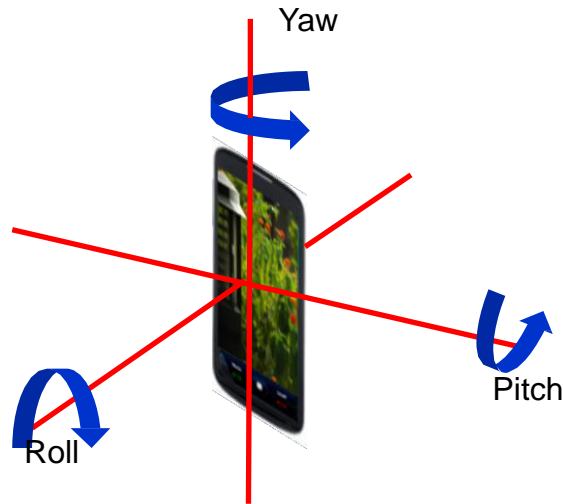
Process Technology : 0.11um CIS/90nm CIS/65nm CIS



| Density | Endurance | NVM Type | Purpose | NVM Usage |
|---------|-----------|----------|------------------------|--------------------------|
| 2Kb~4Kb | 1 | OTP | Identification Setting | Product Code |
| | | | Parameter Setting | Start-up Initial Setting |
| 32K8 | 1 | OTP/ROM | Code Storage | Boot Load |

MEMS

180/160/15x nm HV/Logic for MEMS Controller

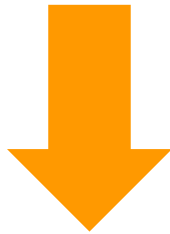


| Density | NVM Type | Purpose | NVM Usage |
|---------|----------|-------------------|-----------------------|
| 2Kb~4Kb | OTP | Trimming | Factory trimming |
| | | Parameter Setting | Signal filtering |
| | | Code Storage | Geometric computation |

Replacement of Embedded Flash for Competitiveness Improvement

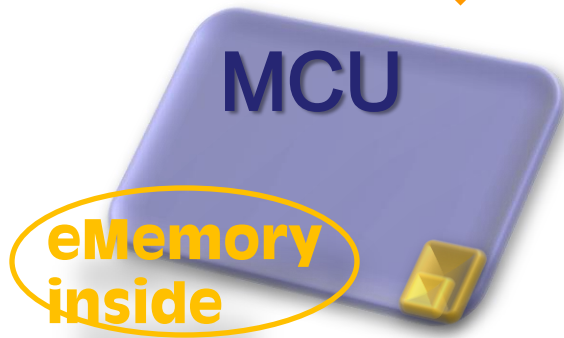


product design & manufacturing by
embedded Flash
Logic Process + 10 Masks



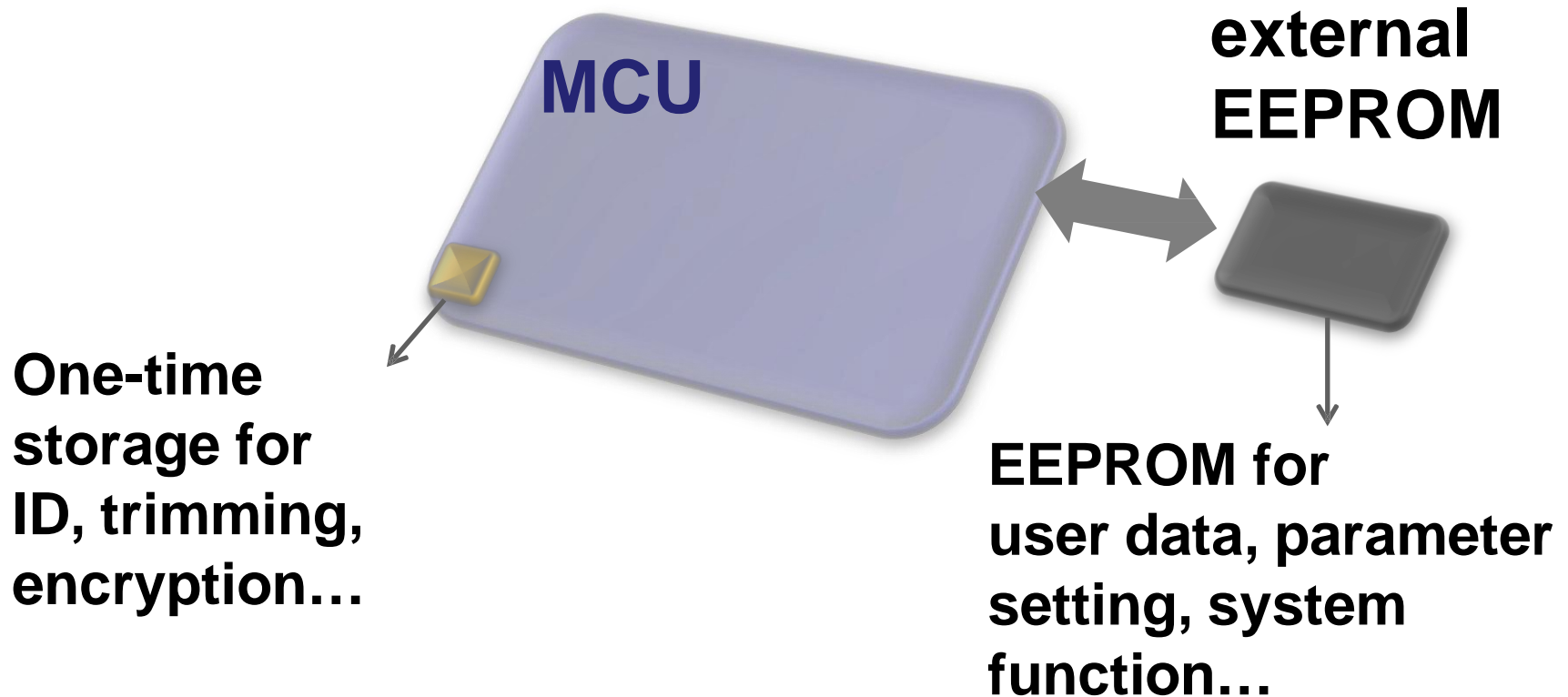
*30% more
cost reduction*

*wafer cost &
testing time*



product design & manufacturing by
Embedded Logic NVM (OTP/MTP)
Logic Process

MCU Applications with EEPROM



NeoBit + NeoEE

Hybrid NVM solution (NeoBit + NeoEE) with customized SPEC & optimized size



- **One single IP by integration of NeoBit & NeoEE**
- **Help for system size reduction**

Wafer Demand by IC Type

| IC Type | Equa to 8-inch wafer (K) |
|-----------------------------|--------------------------|
| AP | 5740 |
| PMU | 5255 |
| Base Band controller | 2945 |
| Smart card controller | 2683 |
| Fingerprint | 2500 |
| CIS sensor | 2215 |
| LCD driver (int with TCON) | 1955 |
| Gauge IC | 708 |
| TV controller | 619 |
| Touch panel controller (C) | 602 |
| Connectivity | 463 |
| STB controller | 348 |
| DC-DC/AC-DC | 239 |
| Wifi controller | 231 |
| Accelator sensor controller | 166 |
| LED driver | 140 |
| Light snesor | 126 |
| Gyroscope sensor controller | 120 |
| BT controller | 107 |
| TAG IC | 104 |
| MCU (8bits, LV/3.3V) | 90 |
| MCU (8bits, pure 5V) | 88 |
| ISP | 82 |
| DVD controller | 67 |
| P-Gamma | 47 |
| NB CAM controller | 38 |
| Pressure sensor controller | 23 |
| Touch pad controller | 16 |
| PC CAM controller | 14 |
| Touch panel controller (R) | 3 |
| TCON (w/o driver) | 3 |
| Speech controller | 0 |

2015 Q3 updated

Outlook for Q3 and Beyond

- **iOS related applications will increase wafer production in Q3 after experiencing an inventory correction in previous quarters, and are expected to see a substantial increase in royalty contribution in Q4.**
- **With more customers ramping up production and expanding into new applications, PMIC related products will maintain strong growth momentum in the coming quarters.**
- **55nm TDDI continues volume production.**
- **Fingerprint customer started wafer production in Q2 and contributed 4% of total July royalty. We expect more fingerprint customers to ramp up production in Q3, resulting in further contribution to royalties in the following quarters.**

Outlook for Q3 and Beyond

- **28nm DTV applications will increase volume production in 2H of 2016. 2 more STB customers have taped-out in the 1H of 2016.**
- **7 process platforms for OLED are under qualification at different foundries. There were 2 tape-outs for OLED drivers in second quarter and more tape-outs expected in 2H.**
- **We expect 2 NRE designs and tape outs in 16nm FFC in 2H of 2016.**
- **NeoPUF, our new technology for security applications is expected to tape-out IP in September.**
- **Automotive applications continue platform build with further tape outs for European and Japan customers.**

Key Growth Drivers

Growth in application per mobile devices

- More chip applications per smartphone/tablet product.

Growth into more markets

- From consumer electronics and mobile devices to wearable devices.
- Adding new NVM product lines further enable more product applications.

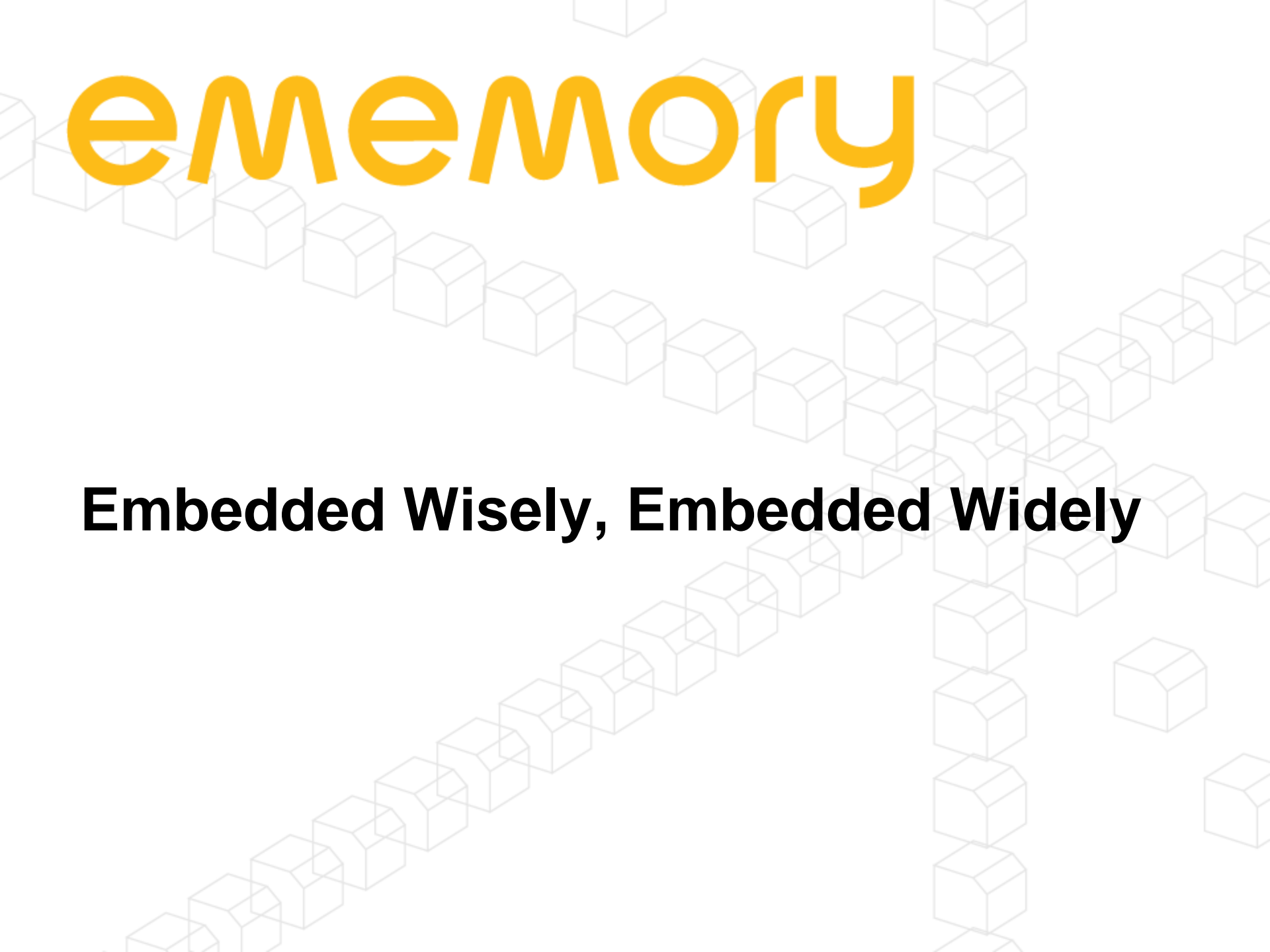
Growth in advanced technology

- Higher royalty per wafer is contributed from more advanced technology nodes.

Great IoT era

- Embedded Logic NVM will be a must.

Q & A



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Embedded Wisely, Embedded Widely