ememory

A Leading Logic NVM Company

Charles Hsu June 12, 2014

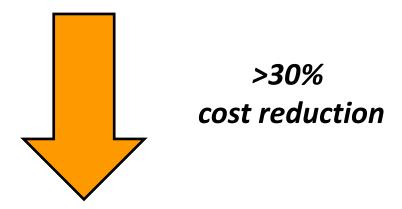
IPR Notice

All rights contained in this information, the text, images or other files herein, including but not limited its ownership and intellectual property rights, are reserved by eMemory. This information contains privileged and confidential information and shall not be disclosed, copied, distributed, reproduced or used in whole or in part without prior written permission of eMemory Technology Inc.

eMemory, NeoBit, NeoFlash, NeoEE, NeoFuse and NeoMTP are all trademarks and/or service marks of eMemory in Taiwan and/or in other countries.

What's Logic Non-Volatile Memory (NVM)

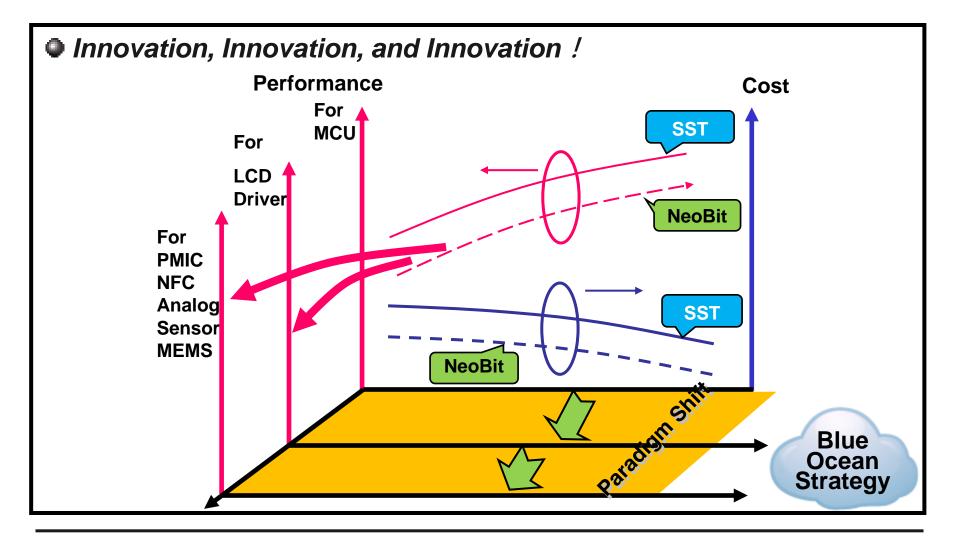
Embedded NVM = LOGIC + 10 Masks



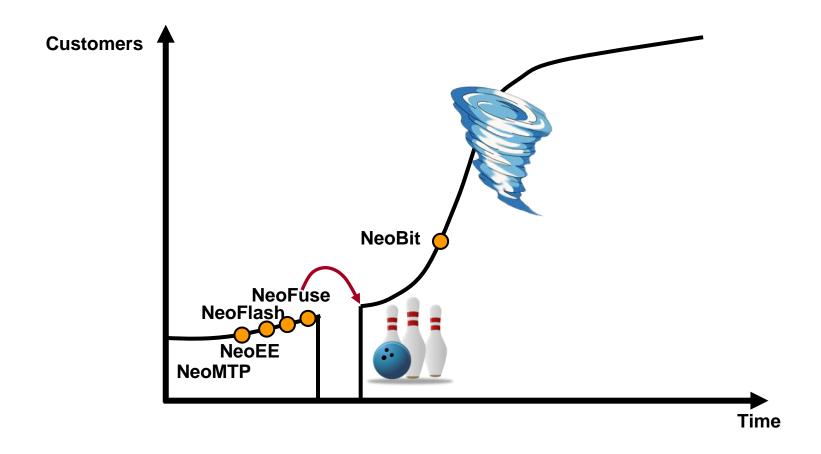
Embedded LOGIC NVM = LOGIC



What We Have Done



Crossing the Chasm



Our Position

- Global leader of logic non-volatile memory (NVM) Technology
- Received TSMC's best IP partner award for 4 consecutive years (2009-2013), on par with ARM and Synopsys
- Innovative business model leads to high profit margin
 - > Upfront license fee + Running royalties



- Over 2500 technology & design licenses
 - > Growing by 400+ every year
- 700+ potential royalty payers
- Industry's largest talent pool
 - > More than 70% of employees on R&D teams

Unique Business Model

No capex needed to drive organic growth

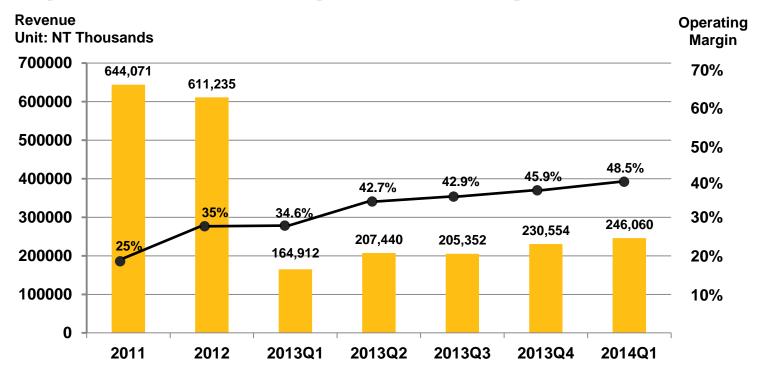
 Only investment is R&D personnel. Dedicated team moves from fab to fab to finish process development and qualification. All costs (mask, QD) incurred are absorbed by foundry.

Competitive upfront fee structure and accumulated royalty backlog, hard for new comer to catch up

Able to enter the right technology node at the right time to maximize ROI.

Returns 100% cash to shareholder

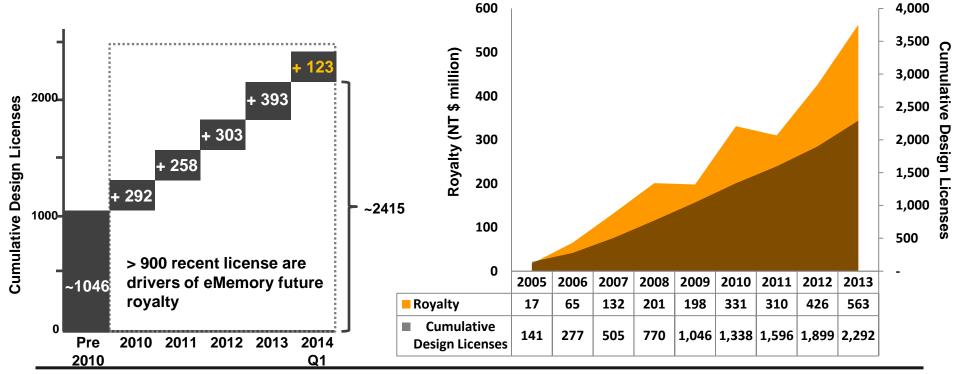
High Operating Leverage



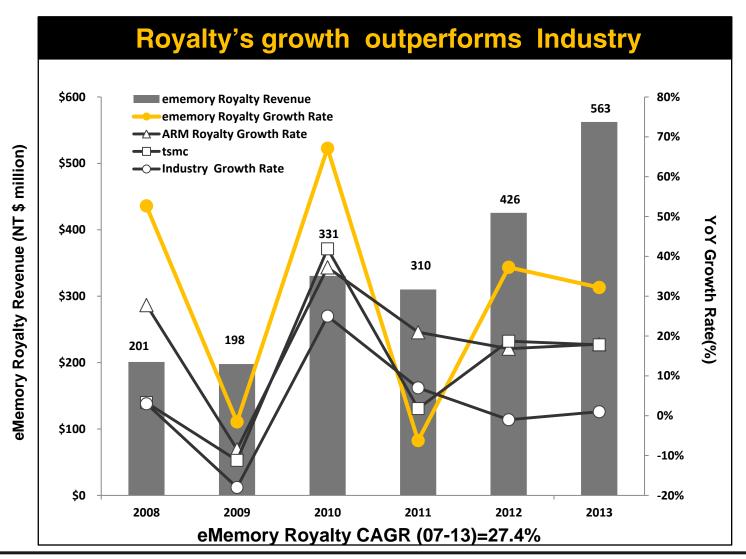
- Upfront fee (Licensing) covers most of operating expense.
- Royalty payments contribute to bottom line earnings.
- ●2013 revenue grows 32.23%(YoY), EPS up 80% (YoY)
- ●2014Q1 revenue grows 49.21%(YoY), EPS up 108.57% (YoY)

Licensing Drives Future Royalties

- 20 technology and 393 design licenses were signed in 2013
- 5 technology and 123 design licenses were signed in 2014Q1
- Current royalty revenues are derived from design licenses signed many years ago
- Growing license base leads to royalty revenues over long period



eMemory Outperforms Industry



Increasing penetration rate

We believe TAM is equal to total world-wide foundry shipment.

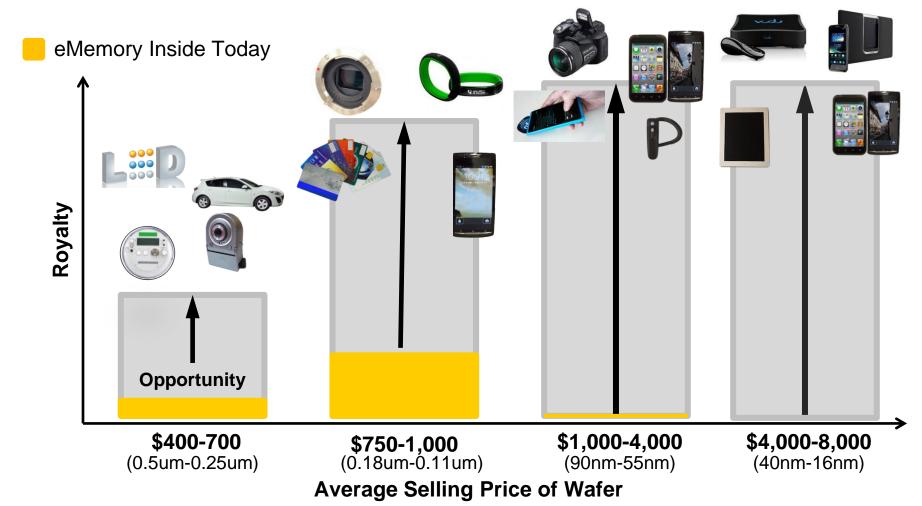
In 2013, the numbers of wafers embedded with eMemory IP totaled 2.2 mil. Total world wide foundry shipment is 43 mil 8" equiv. wafers. Our current penetration share is only around 5%.

TSMC was the main driving force for the last 3 yrs. Our penetration rate in TSMC increased from 3% in 2010 Q4 to 10% in 2013 Q4, and quarterly royalty revenue from TSMC increased 385% accordingly.

Apple products related chip suppliers' contribution went from less than 15% of total royalty payments in 2013 to 25% in Q1 2014. Expect the number to further increase in H2 of 2014.

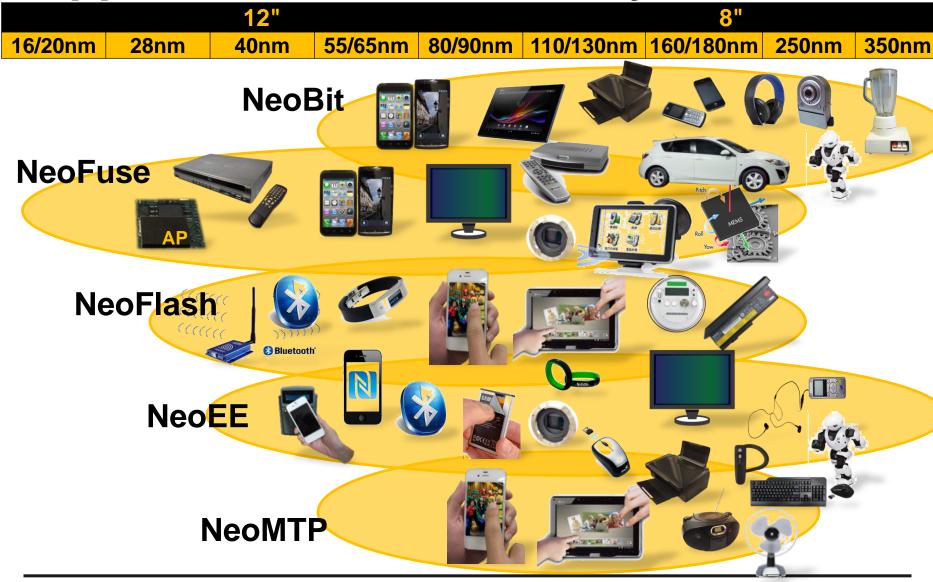
Penetrates into PMIC chip suppliers among Chinese smart phone vendors (used to dominate mainly on DDI chip solution).

Opportunity at all Price Points

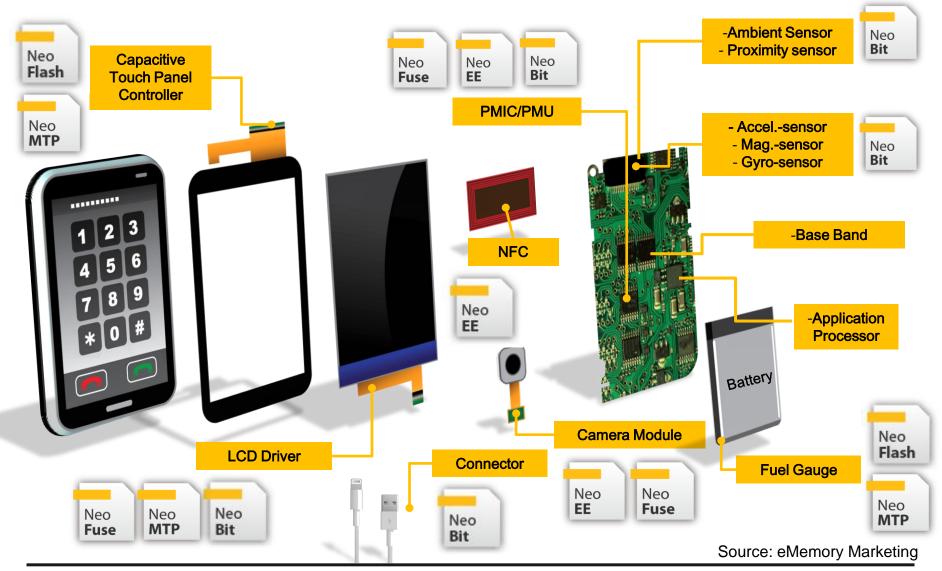


Note: 2.2 million 8" equivalent wafers with eMemory IP were shipped in 2013. (~5% of WW foundry shipment)

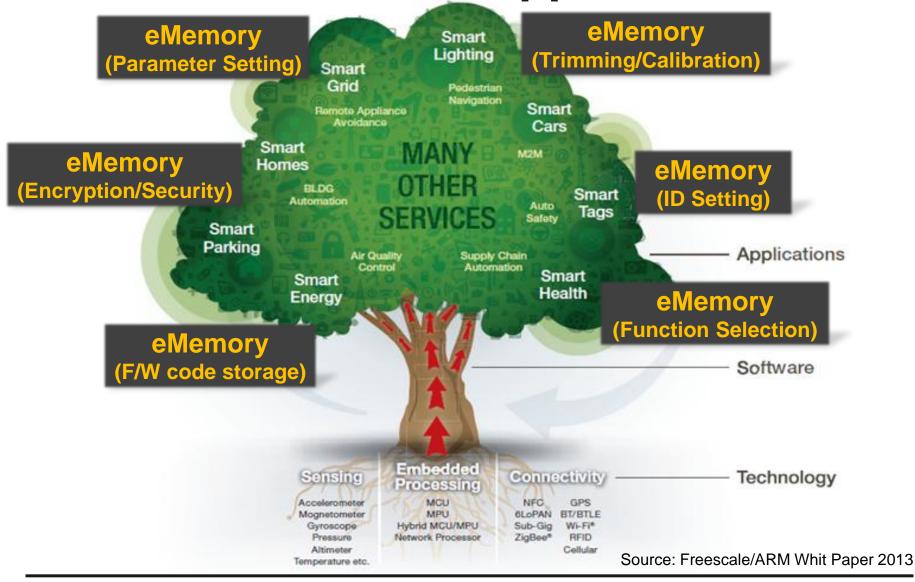
Applications with eMemory IP



eMemory IP in Smart Phone



MCU & NVM in IoT Applications



Replacement of Embedded Flash for Competitiveness Improvement



product design & manufacturing by embedded Flash Logic Process + 10 Masks

30% more cost reduction

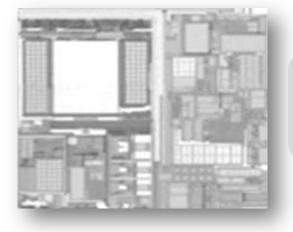
wafer cost & testing time

product design & manufacturing by Embedded Logic NVM (OTP/MTP) Logic Process



Security & Protection

Authorized Product

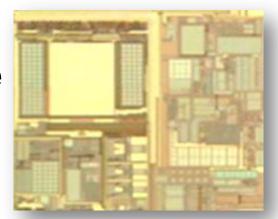


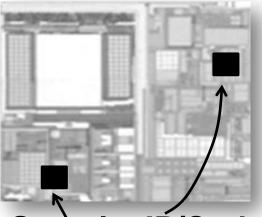
reverse copy

re-produce

without protection







reverse copy

re-produce

with protection

Security IP/Code by **Authorized Use**

Can NOT Work w/o **Security IP/Code**



Future Prospect

over 30% CAGR for the next 5 yrs

Key growth drivers:

Growth in value per mobile devices

More chip applications per smartphone/tablet product

Growth into more markets

- From consumer electronics and mobile devices to wearable devices
- Adding new NVM product lines further enable more product applications

Growth in more advanced technology

 Higher royalty per wafer is contributed from more advanced technology nodes.

IOT great era

Embedded Logic NVM will be a must.

Now and Future Big Data Sensor **Digital** CIS Content DDI **TPC** CIS **NFC** MEMS **Mobile Devices Security Devices Everywhere** MCU **PMIC** WiFi/BT BB Internet **Protection** AP of **Antipiracy Things** Connectivity **Everywhere**

emenory emenory

Embedded Wisely, Embedded Widely