# **Management Report for First Fiscal Quarter 2025**

Hsinchu, Taiwan, May 9<sup>th</sup>, 2025 – eMemory Technology Inc. (TPE: 3529) reported financial results for its fiscal quarter, which ended March 31<sup>st</sup>, 2025.

#### **Executive Summary**

- Q1 2025 revenue was NT\$ 911.73 million, down 9.8% sequentially but up 13.6% year-overyear. Operating Margin was 57.3%, up 1.3 ppts QoQ and up 4.9 ppts YoY. Net income was NT\$ 461.71 million, influenced by a decrease in foreign exchange gains, down by 10.3% sequentially but up 7.2% year-over-year.
- EPS was NT\$ 6.18.
- Driven by strong demand from foundries and end chip customers coupled with an expanding portfolio of process platforms and more advanced NVM and security-related IP, we expect licensing fees to maintain sustained growth momentum.
- We expect royalty revenue to continue its growth trend as the accumulated tape outs in advanced process nodes enter the production stage, along with continued market share gains in mature applications.

	Q1 2025	Q4 2024	Change (QoQ)	Q1 2024	Change (YoY)
Revenue	911,734	1,010,717	-9.8%	802,764	13.6%
Gross Margin	100%	100%	-	100%	-
Operating Expenses	389,387	444,784	-12.5%	382,143	1.9%
Operating Income	522,347	565,933	-7.7%	420,621	24.2%
Operating Margin	57.3%	56.0%	1.3ppts	52.4%	4.9ppts
Net Foreign Exchange Gain	12,151	37,262	-67.4%	69,516	-82.5%
*Net Income	461,706	514,608	-10.3%	430,577	7.2%
Net Margin	49.8%	51.1%	-1.3ppts	52.7%	-2.9ppts
EPS (NT\$)	6.18	6.89	-10.3%	5.77	7.1%
ROE	48.7%	62.5%	-13.8ppts	53.2%	-4.5ppts

#### **Financial Results**

(Amounts in thousands of NT\$)

\*Net income attributable to Shareholders of the Company

## Revenue Analysis

(Amounts in thousands of NT\$)

	Q1 2025	Q4 2024	Change (QoQ)	Q1 2024	Change (YoY)
Licensing	240,217	315,330	-23.8%	228,329	5.2%
Royalty	671,517	695,387	-3.4%	574,435	16.9%
Total	911,734	1,010,717	-9.8%	802,764	13.6%

## Revenue analysis by technology

(Amounts in thousands of NT\$)

		Q1 2025											
Technology	То	tal Revenu	е	Licen	sing Rever	nue	Royalty Revenue						
	% of Q1 Revenue	Change (QoQ)	Change (YoY)	% of Q1 Licensing	Change (QoQ)	Change (YoY)	% of Q1 Royalty	Change (QoQ)	Change (YoY)				
NeoBit	25.0%	-4.5%	19.8%	23.6%	-14.0%	18.7%	25.4%	-0.8%	20.2%				
NeoFuse	66.2%	-4.4%	12.3%	49.1%	-4.3%	-1.7%	72.4%	-4.4%	16.3%				
PUF-Based	1.9%	-75.7%	-4.3%	7.0%	-76.4%	-7.4%	0.1%	1.7%	542.2%				
MTP	6.9%	-8.7%	10.7%	20.3%	-11.1%	14.9%	2.1%	0.2%	-1.6%				

- NeoBit : OTP technology covers from 0.5um to 55nm.
- NeoFuse : OTP technology covers mainly from 0.18um to 2nm.
- PUF-Based : PUF technology covers mainly from 0.13um to 3nm.
- MTP : MTP technology covers from 0.15um to 12nm, offering high-density memory and allowing up to 100K rewritable times with zero additional masking layers.

#### Royalty revenue analysis by wafer size (8-inch vs 12-inch)

Wefer Size	Q1 2025						
Wafer Size	% of Q1	Change (QoQ)	Change (YoY)				
8-inch	42.5%	0.6%	16.1%				
12-inch	57.5%	-6.2%	17.5%				

## **Key Business Developments**

Licensing

- Technology License
  - $\checkmark$  17 licensing contracts were signed during this quarter.
  - ✓ As of March 31<sup>st</sup>, 2025, we have technologies under development for the adoption of 188 different process platforms, ranging from 0.25um to 2nm.

	2nm	3nm	4/5nm	6/7nm	12/ 16nm	22/ 28nm	40nm	55/ 65nm	80/ 90nm	0.11/ 0.13um	0.152/ 0.16/ 0.18um	0.25um	0.3/ 0.35um	0.4/ 0.5um	Total
Qualified	0	0	6	4	13	60	26	62	42	110	270	42	53	11	699
Developing	2	3	2	2	9	26	12	30	21	39	39	2	0	1	188

## **Development of Key Technologies**

- Design License
  - ✓ A total of 137 product tape-outs occurred in the first quarter of 2025.
    - 1 tape-out at 3nm for MCU.
    - 1 tape-out at 5nm for AI SoC.
    - 3 tape-outs at 12nm/14nm/16nm for Network IC and Multimedia.
    - 23 tape-outs at 22nm/28nm for Network IC, Sensor, OLED Driver, MCU and others.
    - 5 tape-outs at 40nm for MCU and OLED Driver.
    - 27 tape-outs at 55nm/63nm/65nm for MCU, LCD Driver, OLED Driver, TDDI, and others.
    - 7 tape-outs at 80nm/90nm for PMIC, LCD Driver, OLED Driver and LED Driver.
    - 12 tape-outs at 0.13um for PMIC, MCU, Sensor, LCD Driver.
    - 54 tape-outs at 0.18um for PMIC, MCU, Sensor, Fingerprint, Oscillator, SSD Controller and others.
    - 4 tape-outs at 0.25um for PMIC and MCU.
  - ✓ As of March 31<sup>st</sup>, 2025, eMemory's cumulative number of design licenses has increased to 7,897—a direct result of our ongoing effort in expanding and diversifying our technologies for adoption in a wide range of applications.

## Future Growth Drivers

Licensing:

• Driven by strong demand from foundries and end chip customers coupled with an expanding portfolio of process platforms and more advanced NVM and security-related IP, we expect licensing fees to maintain sustained growth momentum.

## Royalties:

• We expect royalty revenue to continue its growth trend as the accumulated tape outs in advanced process nodes enter the production stage, along with continued market share gains in mature applications.

#### New IP Technology and Business Development

- New IP Technologies:
  - ✓ We are developing PQC modules and expanding into a full suite of solutions—from PUFrt to PQC PUFcc and PQC PUFhsm—to build the foundational hardware security cores needed for the upcoming decade of quantum migration.

- Business Platform Development:
  - ✓ Following our recognition as TSMC OIP's Best Embedded Memory IP Partner, we joined the Intel Chiplet Alliance, integrating our OTP/PUF technologies to become a key enabler of Intel's U.S.-based chiplet security innovation solutions.
  - ✓ At the upcoming Computex, we launched the PUF-based HSM edge server, which serves as the cornerstone of our Security as a Service platform strategy.

#### Financial Review

#### Gross margin

The gross margin remained at 100%.

#### **Operating expenses**

The total operating expenses in Q1 2025 were NT\$ 389.39 million and represented 42.7% of the total revenue. The operating expenses were down 12.5% QoQ but up 1.9% YoY.

#### Non-operating items and income tax expense

- Non-operating gain for the quarter was NT\$ 27.58 million, mainly due to currency gain of NT\$ 12.15 million from the depreciation of the Taiwan dollar this quarter and interest income of NT\$ 16.13 million.
- Q1 2025 effective tax rate was 17.5%.

#### Net Income and EPS

- Net income attributable to shareholders of the company for the quarter was NT\$ 461.71 million, a decrease of 10.3% sequentially and an increase of 7.2% year-over-year.
- Earnings per share was NT\$ 6.18 in Q1 2025.

#### Current assets and current liabilities

- As of March 31<sup>st</sup>, 2025, cash increased by NT\$480.22 million from December 31<sup>st</sup>, 2024, to NT\$ 3,787.97 million.
- Total current assets including cash totaled NT\$ 4,100.63 million, with an increase of NT\$ 463.84 million from December 31<sup>st</sup>, 2024, was due to continued earnings leading to increase in cash.
- Total current liabilities increased by NT\$ 80.48 million from December 31<sup>st</sup>, 2024, to NT\$ 940.38 million, primarily due to continued earnings leading to income tax liabilities.
- The net working capital was NT\$ 3,160.25 million and the current ratio was 4.4x.

#### Cash flows

- As of March 31<sup>st</sup>, 2025, net cash generated from operating activities totaled NT\$578.45 million, including NT\$ 549.93 million from income before income tax, NT\$ 41.85 million from depreciation and amortization, and NT\$13.33 million used in other operating activities.
- Net cash used in investing activities was NT\$ 105.01 million in Q1 2025, primarily related to capital expenditure.

- Net cash used in financing activities was NT\$ 0.86 million in Q1 2025, primarily related to repayment of lease liabilities.
- As a result, total cash increased from NT\$ 3,307.75 million to NT\$ 3,787.97 million from December 31<sup>st</sup>, 2024, to March 31<sup>st</sup>, 2025.

#### Employee

• As of March 31<sup>st</sup>, 2025, eMemory has 317 full-time employees, including 220 R&D engineers. Our subsidiaries, PUFsecurity has 44 full-time employees, including 26 R&D engineers, and eMemory Japan has 6 full-time employees, including 3 R&D engineers.

#### **Cautionary Statement**

This report contains forward-looking statements, which are subject to risk factors associated with the semiconductor and intellectual property business. We believe that the expectations reflected in these statements are reasonable. However, they may be affected by a variety of variables, many of which are beyond our control. These variables could cause actual results or trends to differ materially which include, but are not limited to: wafer price fluctuation, actual demand, rapid technology change, delays or failures in customers' tape-outs into wafer production, our ability to negotiate, monitor and enforce agreements for the determination and payment of royalties, any bug or fault in our technology which leads to significant damage to our technology and reputation, actual or potential litigation, semiconductor industry cycle and general economic conditions. Unless required by law, eMemory undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

#### Contact

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#### -Financial Statements to Follow-

#### CONSOLIDATED BALANCE SHEETS

(In Thousands of New Taiwan Dollars)

	March 3 2025	1,	December 2024	31,	March 3 2024	51,		March 3 2025	1,	December 2024	<sup>-</sup> 31,	March 3 2024	
ASSETS	Amount	%	Amount	%	Amount	%	LIABILITIES AND EQUITY	Amount	%	Amount	%	Amount	%
CURRENT ASSETS							CURRENT LIABILITIES						
Cash	\$3,787,967	76	\$3,307,749	74	\$3,137,593	73	Contract liabilities - current	\$ 106,225	2	\$ 73,423	2	\$ 100,887	2
Notes receivable - net	235	-	-	-	-	-	Other payables	162,258	4	217,868	5	172,345	4
Accounts receivable - net	279,770	6	300,961	7	278,694	7	Other payables - related parties	70	-	55	-	-	
Other receivables	2,866	-	1,516	-	2,616	-	Bonuses payable to employees and directors	446,401	9	429,284	9	361,064	9
Prepayments	24,697	-	20,287	1	19,422	1	Payables on equipment	17,623	-	7,400	-	11,327	-
Other current assets	5,090		6,271		4,892		Current tax liabilities	200,679	4	124,483	3	123,186	3
Total current assets	<u>4,100,625</u>	82	<u>3,636,784</u>	82	<u>3,443,217</u>	81	Lease liabilities - current	5,016	-	5,351	-	3,511	-
							Other current liabilities	2,110		2,039		2,481	
							Total current liabilities	940,382	<u>19</u>	859,903	<u>   19</u>	774,801	18
NON-CURRENT ASSETS													
Financial assets at fair value through other comprehensive income -							NON-CURRENT LIABILITIES						
noncurrent	4,154	-	4,620	-	5,379	-							
Financial assets at amortized cost –	1,101		1,020		0,010		Deferred tax liabilities	428	-	941	-	920	
noncurrent	120	-	120	-	118	-	Lease liabilities - noncurrent	5,687	-	6,202	-	6,257	
Investment accounted for using the equity							Net defined benefit liabilities - noncurrent	6,640	-	6,817	-	12,838	1
method	7,313	-	8,681	-	11,199	-	Guarantee deposits received	20		10		10	
Property, plant and equipment	474,844	10	482,569	11	467,004	11	Total non-current liabilities	12,775		13,970	-	20,025	1
Right-of-use assets	10,371	-	11,269	-	9,660	-	Total liabilities	953,157	19	873,873	19	794,826	19
Intangible assets	126,238	3	84,839	2	111,562	3							
Deferred tax assets	2,078	-	3,276	-	1,924	-							
Prepayments for equipment	265,794	5	224,714	5	224,854	5							
Refundable deposits	1,608	-	1,680		819								
Total non-current assets	892,520	18	821,768	18	832,519	19	EQUITY ATTRIBUTABLE TO SHAREHOLDERS OF THE COMPANY						
Total non current assets	092,520		021,700		002,019		Ordinary shares	746,650	15	746,633	17	746,521	17
							Capital surplus	123,103	<u>15</u> 3	122,218	<u>17</u> <u>3</u>	117,527	<u>17</u> 3
							Retained earnings	125,105		122,210		117,521	
							Legal reserve	761,844	15	761,844	17	761,844	18
							Special reserve	5,170	-	5,170	-	4,980	10
							Unappropriated earnings	<u>2,395,777</u>	48	<u>1,934,071</u>	43	<u>1,831,461</u>	43
							Total retained earnings	<u>3,162,791</u>	63	2,701,085	60	2,598,285	61
							Other equity	0,102,101		2,101,000		2,000,200	
							Exchange differences on the translation of the						
							financial statements of foreign operations	737	-	251	-	143	
							Unrealized gain (loss) on financial assets at fair	101		201		110	
							value through other comprehensive income	( <u>6,446</u> )	-	( <u>5,980</u> )	_	( <u>5,221</u> )	
							Total other equity	$(\underline{5,709})$		$(\underline{5,729})$		$(\underline{5,078})$	
							Total equity attributable to shareholders of the	()		()		()	
							Company	4,026,835	81	3,564,207	80	3,457,255	81
							NON-CONTROLLING INTERESTS	13,153		20,472	1	23,655	
							Total equity	<u>4,039,988</u>	81	<u>3,584,679</u>	81	<u>3,480,910</u>	81

Notice to Readers: The consolidated financial statements have been translated into English from the original Chinese version. If there is any conflict between the English version and the original Chinese version, the Chinese language consolidated financial statements shall prevail.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In Thousands of New Taiwan Dollars, Except Earnings Per Share)

	Three	Months I	Ended March 31			
	2025		2024			
	Amount	%	Amount	%		
OPERATING REVENUE	\$ 911,734	100	\$ 802,764	100		
OPERATING COSTS	<u> </u>		<u> </u>	<u> </u>		
GROSS PROFIT	911,734	100	802,764	100		
OPERATING EXPENSES Selling and marketing expenses General and administrative expenses Research and development expenses Expected credit (reversal) loss Total operating expenses	63,938 82,909 242,893 ( <u>353</u> ) <u>389,387</u>	7 9 27 	63,829 76,325 241,881 <u>108</u> <u>382,143</u>	8 10 30 		
OPERATING INCOME	522,347	57	420,621	52		
NON-OPERATING INCOME AND EXPENSES Interest income Other income Other gains and losses Finance costs Share of loss of associates Total non-operating income and expenses	16,131 299 12,639 ( 129) ( 1,361) 27,579	2 - 1 - - 3	22,070 373 69,557 ( 264) ( <u>858</u> ) <u>90,878</u>	3 - 9 - - 12		
PROFIT BEFORE INCOME TAX	549,926	60	511,499	64		
INCOME TAX EXPENSE	95,975	<u>    10</u>	88,444	11		
NET PROFIT	453,951	50	423,055	53		

(Continued)

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In Thousands of New Taiwan Dollars, Except Earnings Per Share)

	Three Months E			Ended March 31				
		2025			2024			
OTHER COMPREHENSIVE INCOME (LOSS) Items that will not be reclassified subsequently to profit or loss:	Α	mount	%	А	mount	%		
Unrealized (loss) gain on investments in equity instruments at fair value through other comprehensive income Items that may be reclassified subsequently to profit or loss: Exchange differences on the	(\$	466)	-	\$	10	-		
translation of the financial statements of foreign operations Share of the other comprehensive		552	-		172	-		
loss of associates accounted for using the equity method Other comprehensive income	(	<u>11</u> ) 75	<u> </u>	(	<u>10</u> ) <u>172</u>	<u> </u>		
TOTAL COMPREHENSIVE INCOME	<u>\$</u>	<u>454,026</u>	<u> </u>	<u>\$</u>	423,227	<u> </u>		
NET PROFIT (LOSS) ATTRIBUTABLE TO: Shareholders of the Company Non-controlling interests	\$ (	461,706 <u>7,755</u> ) <u>453,951</u>	51 ( <u>1</u> ) <u>50</u>	\$ (	430,577 <u>7,522</u> ) <u>423,055</u>	54 ( <u>1</u> ) <u>53</u>		
TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO: Shareholders of the Company Non-controlling interests	\$ (	461,726 	51 ( <u>1</u> ) <u>50</u>	\$ (	430,669 <u>7,442</u> ) <u>423,227</u>	54 ( <u>1</u> ) <u>53</u>		
EARNINGS PER SHARE Basic Diluted	\$ \$	<u>6.18</u> 6.17		<u>\$</u> \$	<u>5.77</u> <u>5.76</u>			

(Concluded)

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (In Thousands of New Taiwan Dollars)

				Equity	Attributable to S	hareholders of the (	Company	Otho	r Equity	
	Ordinary	Sharos			Potoino	d Earnings		Exchange Differences on the Translation of the Financial Statements	Unrealized Gain (Loss) on Financial Assets at Fair Value Through Other	
	Number of Shares (In Thousands)	Amount	Capital Surplus	Legal Reserve	Legal Special		Total	of Foreign Operations	Comprehensive Income	•
BALANCE, JANUARY 1, 2024	74,643	\$ 746,423	\$ 114,313	\$ 761,844	\$ 4,980	\$1,400,884	\$2,167,708	\$ 61	(\$ 5,231)	Ş
Changes in percentage of ownership interests in subsidiaries	-	-	203	-	-	-	-	-	-	
Change in capital surplus from investments in associates accounted for using the equity method	-	-	4	-	-	-	-	-	-	
Net profit (loss) for the three months ended March 31, 2024	-		-	-	-	430,577	430,577	-	-	
Other comprehensive income (loss) for the three months ended March 31, 2024	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	82	10	-
Total comprehensive income (loss) for the three months ended March 31, 2024	<u> </u>	<u> </u>	<u> </u>		<u> </u>	430,577	430,577	82	10	-
Issuance of ordinary shares under employee share options	9	98	3,007	-	-	-	-	-	-	
Share-based payments	<u> </u>				<u> </u>		<u> </u>	<u> </u>	<u> </u>	_
BALANCE, MARCH 31, 2024	74,652	<u>\$_746,521</u>	<u>\$_117,527</u>	<u>\$ 761,844</u>	<u>\$ 4,980</u>	<u>\$1,831,461</u>	<u>\$2,598,285</u>	<u>\$143</u>	( <u>\$5,221</u> )	2
BALANCE, JANUARY 1, 2025	74,664	\$ 746,633	\$ 122,218	\$ 761,844	\$ 5,170	\$1,934,071	\$2,701,085	\$ 251	(\$ 5,980)	S
Changes in percentage of ownership interests in subsidiaries	-	-	341	-	-	-	-	-	-	
Change in capital surplus from investments in associates accounted for using the equity method	-	-	4	-	-	-	-	-	-	
Net profit (loss) for the three months ended March 31, 2025	-	-	-	-	-	461,706	461,706	-	-	
Other comprehensive income (loss) for the three months ended March 31, 2025				<u> </u>		<u> </u>	<u>-</u>	486	( 466 )	-
Total comprehensive income (loss) for the three months ended March 31, 2025	<u> </u>	<u> </u>		<u> </u>		461,706	461,706	486	( 466 )	-
Issuance of ordinary shares under employee share options	2	17	540		-	-	-	-	-	
Share-based payments	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	-
BALANCE, MARCH 31, 2025	74,666	<u>\$ 746,650</u>	<u>\$ 123,103</u>	<u>\$_761,844</u>	<u>\$                                    </u>	<u>\$2,395,777</u>	<u>\$3,162,791</u>	<u>\$737</u>	( <u>\$6,446</u> )	Q L

ive	Total	Non-Controlling Interests	Total Equity
)	\$3,023,274	\$ 30,504	\$3,053,778
	203	( 203)	-
	4	-	4
	430,577	( 7,522)	423,055
	92	80	172
	430,669	(7,442)	423,227
	3,105	57	3,162
	<u> </u>	739	739
)	<u>\$3,457,255</u>	<u>\$ 23,655</u>	<u>\$3,480,910</u>
)	\$3,564,207	\$ 20,472	\$3,584,679
	341	( 341)	-
	4	-	4
	461,706	( 7,755)	453,951
)	20	55	75
)	461,726	(7,700 )	454,026
	557	33	590
	<u> </u>	689	689
)	<u>\$4,026,835</u>	<u>\$ 13,153</u>	<u>\$4,039,988</u>

# CONSOLIDATED STATEMENTS OF CASH FLOWS (In Thousands of New Taiwan Dollars)

		∟naea	March 31
	2025		2024
\$	549,926	\$	511,499
	13,242		11,510
	28,609		24,241
(	353)		108
	129		264
(	16,131)	(	22,070)
	689		739
	1,361		858
(	9,664)	(	62,971)
(	235)		-
	24,207	(	73,860)
(	3,111)		2,750
	1,181		82
	32,802		23,619
(	55,613)	(	2,392)
	15		-
	71		2
(	177)	(	172)
	17,117		12,033
	584,065		426,240
	15,284		22,419
(	20,896)	(	8,980)
	578,453	`	439,679
	\$ ( ( ( ( ( 	$\begin{array}{c ccccc} \$ & 549,926 \\ & 13,242 \\ & 28,609 \\ ( & 353) \\ & 129 \\ ( & 16,131) \\ & 689 \\ & 1,361 \\ ( & 9,664) \\ ( & 235) \\ & 24,207 \\ ( & 3,111) \\ & 1,181 \\ & 32,802 \\ ( & 55,613) \\ & 15 \\ & 71 \\ ( & 177) \\ & 17,117 \\ \hline & 584,065 \\ & 15,284 \\ ( & 20,896) \\ \end{array}$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

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# CONSOLIDATED STATEMENTS OF CASH FLOWS (In Thousands of New Taiwan Dollars)

	Three Months Ended March 3		
	2025	2024	
CASH FLOWS FROM INVESTING ACTIVITIES Acquisition of property, plant and equipment Increase in refundable deposits Decrease in refundable deposits Acquisition of intangible assets Increase in prepayments for equipment Net cash used in investing activities	(\$ 5,914) - 72 ( 58,092) ( <u>41,080</u> ) ( <u>105,014</u> )	(\$ 2,076) ( 125) ( 56,504) ( 140) ( 58,845)	
CASH FLOWS FROM FINANCING ACTIVITIES Decrease in short-term loans Increase in deposits received Repayment of the principal portion of lease liabilities Exercise of employee share options Interest paid Net cash used in financing activities	10 ( 1,331) 590 ( <u>129</u> ) ( <u>860</u> )	$( 30,000 ) \\ - \\ ( 988 ) \\ 3,162 \\ ( 284 ) \\ ( 28,110 ) $	
EFFECTS OF EXCHANGE RATE CHANGES ON THE BALANCE OF CASH HELD IN FOREIGN CURRENCIES	7,639	53,345	
NET INCREASE IN CASH	480,218	406,069	
CASH AT THE BEGINNING OF THE PERIOD	3,307,749	2,731,524	
CASH AT THE END OF THE PERIOD	<u>\$ 3,787,967</u>	<u>\$ 3,137,593</u>	

(Concluded)